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## **Insurance**

# Emkay

## Q3 Preview: Expect a modest show; FY25 outlook remains key

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Sector Report

**Quarterly Preview** 

January 7, 2024

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Insurance stocks are currently exposed to a motley of divergent influences, including: 1) moderating growth and margin of life insurers in the previous as well as the upcoming quarter; 2) constant noise around regulatory changes, including surrender charges, mis-selling and claims repudiation; 3) besides the near-term uncertainty, the structural growth story of Insurance in India—led by rising affluence and the lack of protection & longevity cover—being very much intact; and 4) the sector's attractive valuation (against the backdrop of its own historical trend and relative to other sectors) supporting share prices. We continue to prefer players with strong brand, distribution & cost advantages, which give them the right to grow profitably. We maintain our preference for SBILIFE (Buy), HDFCLIFE (Add), and ICICIGI (Add). LICI (Buy) is our valuation pick.

## Near-term uncertainties in stock price; cost efficiencies remain the key

Noise around a host of regulatory issues (Surrenders, mis-selling, etc), moderate growth (on account of bumper sales in Q4FY23 base), and the VNB margin profile (lower VNB margin on account of lower non-par savings) will weigh on life insurers' share price in the near term. However, the sector's attractive valuation (relative to its historical logs and versus other sectors'), intact structural growth in the medium-to-long term on account of rising affluence amid the high protection and longevity gap, and franchise strength of listed players continue to offer substantial support. Amid increased news-flow on regulatory changes related to enhancing & protecting policyholders' interest, the key to protect shareholder value would be increased focus on cost efficiencies in order to control operating cost, including distribution.

## Life Insurance: Moderate APE and VNB growth

Following the decent APE growth in H1FY24, we expect listed private life insurers to report moderate APE growth during Q3FY24. In our view, this lower growth would be owing to sluggish growth in higher-ticket policies given the changes in taxation and decline in the group fund-based business. Driven by buoyant equity markets during Q3FY24, ULIPs are likely to contribute a higher share in the product mix, possibly leading to some negative implications for VNB margins. Listed private life insurers' VNB margins are likely to witness some contraction on YoY basis due to reduced share of Non-Par in the product mix and movement in interest rates. Overall, we expect performance of life insurers to be low-key against the backdrop of moderating APE growth and VNB margins. (Exhibit 3)

## General Insurance: Expect a good show from ICICIGI

We expect general insurers to clock decent growth in premiums, driven by growth in Retail health and Motor OD. We believe the Claims Ratio for general insurers would remain slightly elevated due to natural catastrophes and an elevated health claims ratio. Additionally, we believe the stronger performance in investment income should help profitability this quarter. Overall, we expect ICICIGI to report a combined ratio of 104.3% (-0.1ppt YoY) and PAT of Rs4.8bn (over 37% YoY). STARHEALTH is likely to register a muted performance in Q3, as we expect the elevated combined ratio of 98.5% (up by 3.7ppts YoY) to lead to PAT of Rs 1.9bn (-12% YoY). (Exhibit 4)

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## **Rating, Target Price and Valuation**

|                     |        | СМР   | TP    | Upside | APE       |           | VI       | NB       |
|---------------------|--------|-------|-------|--------|-----------|-----------|----------|----------|
|                     | Rating | (Rs)  | (Rs)  | (%)    | FY24      | FY25      | FY24     | FY25     |
| HDFC Life Insurance | Add    | 647   | 750   | 16     | 140,319.5 | 161,793.4 | 38,740.8 | 44,358.1 |
| ICICI Pru Life      | Add    | 541   | 600   | 11     | 87,021.8  | 97,429.7  | 25,659.4 | 28,080.4 |
| LIC                 | BUY    | 844   | 975   | 15     | 545,044.5 | 596,587.1 | 85,208.3 | 97,636.4 |
| Max Financial       | Add    | 948   | 1,100 | 16     | 69,308.9  | 79,897.8  | 18,713.4 | 21,572.4 |
| SBI Life            | BUY    | 1,454 | 1,750 | 20     | 194,809.9 | 219,422.9 | 55,525.7 | 62,466.9 |
| ICICI Lombard       | Add    | 1,396 | 1,600 | 15     | 257,530*  | 295,901*  | 21,412#  | 26,140#  |
| Star Health         | Reduce | 549   | 500   | -9     | 152,801*  | 183,474*  | 8,102#   | 10,445#  |

Source: Company, Emkay Research; Note: For General Insurers, \*represents GWP and #represents PAT

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## **Exhibit 1: Changes in Target Price for Life Insurers**

|               |                                |        |       | Old                           |       | Revised                       |                 | Implied on F | Y25E P/EV |
|---------------|--------------------------------|--------|-------|-------------------------------|-------|-------------------------------|-----------------|--------------|-----------|
| Stock         | Current<br>Price<br>(Rs/share) | Upside | Reco. | Target<br>Price<br>(Rs/share) | Reco. | Target<br>Price<br>(Rs/share) | Change in<br>TP | At CMP       | At TP     |
| HDFC Life     | 647                            | 16.0%  | ADD   | 740                           | ADD   | 750                           | 1.4%            | 2.5x         | 2.9x      |
| IPRU Life     | 541                            | 10.9%  | ADD   | 610                           | ADD   | 600                           | -1.6%           | 1.6x         | 1.8x      |
| MAX Financial | 948                            | 16.0%  | ADD   | 1,090                         | ADD   | 1100                          | 0.9%            | 1.7x         | 1.9x      |
| SBI Life      | 1454                           | 20.3%  | BUY   | 1,690                         | BUY   | 1,750                         | 3.6%            | 2.2x         | 2.7x      |

Source: Company, Emkay Research

## **Exhibit 2: Changes in Target Price for General Insurers**

|             |                                |        |        | Old                           |        | Revised                       |                 | Implied FY2 | 5E P/E |
|-------------|--------------------------------|--------|--------|-------------------------------|--------|-------------------------------|-----------------|-------------|--------|
| Stock       | Current<br>Price<br>(Rs/share) | Upside | Reco.  | Target<br>Price<br>(Rs/share) | Reco.  | Target<br>Price<br>(Rs/share) | Change in<br>TP | At CMP      | At TP  |
| ICICIGI     | 1396                           | 14.6%  | ADD    | 1,650                         | ADD    | 1,600                         | -3.0%           | 26x         | 30x    |
| Star Health | 549                            | -9.0%  | REDUCE | 510                           | REDUCE | 500                           | -2.0%           | 28x         | 31x    |

**Exhibit 3: Life Insurance Preview (9MFY24E)** 

| Name      |       |             | 9MFY24E | 9MFY23  | YoY chg  | Q3FY24E | Q3FY23  | YoY chg  |
|-----------|-------|-------------|---------|---------|----------|---------|---------|----------|
| HDFC Life |       |             |         |         |          |         |         |          |
| CMP (Rs)  | 647   | APE (Rs mn) | 88,381  | 81,740  | 8.1%     | 34,651  | 32,600  | 6.3%     |
| TP (Rs)   | 750   | VNB Margin  | 26.4%   | 26.5%   | -0.1 ppt | 26.6%   | 26.8%   | -0.2 ppt |
| Reco      | ADD   | VNB (Rs mn) | 23,333  | 21,630  | 7.9%     | 9,223   | 8,750   | 5.4%     |
|           |       | PAT (Rs mn) | 11,717  | 10,015  | 17.0%    | 3,797   | 3,152   | 20.5%    |
|           |       | AUM (Rs bn) | 2,768   | 2,338   | 18.4%    | 2,768   | 2,338   | 18.4%    |
|           |       | EV (Rs bn)  | 453     | 377     | 20.1%    | 453     | 377     | 20.1%    |
| IPRU Life |       |             |         |         |          |         |         |          |
| CMP (Rs)  | 541   | APE (Rs mn) | 54,401  | 53,410  | 1.9%     | 19,171  | 18,220  | 5%       |
| TP (Rs)   | 600   | VNB Margin  | 28.8%   | 32.0%   | -3.2 ppt | 28.8%   | 33.9%   | -5.1 ppt |
| Reco      | ADD   | VNB (Rs mn) | 15,668  | 17,100  | -8.4%    | 5,518   | 6,180   | -11%     |
|           |       | PAT (Rs mn) | 7,517   | 5,782   | 30.0%    | 3,007   | 2,231   | 35%      |
|           |       | AUM (Rs bn) | 2,855   | 2,519   | 13.3%    | 2,855   | 2,519   | 13%      |
| MAX Life  |       |             |         |         |          |         |         |          |
| CMP (Rs)  | 948   | APE (Rs mn) | 45,364  | 37,100  | 22.3%    | 17,704  | 15,100  | 17.2%    |
| TP (Rs)   | 1,100 | VNB Margin  | 26.2%   | 31.8%   | -5.6 ppt | 29.7%   | 39.3%   | -9.6 ppt |
| Reco      | ADD   | VNB (Rs mn) | 11,885  | 11,790  | 0.8%     | 5,255   | 5,930   | -11.4%   |
|           |       | PBT (Rs mn) | 6,482   | 4,380   | 48.0%    | 3,882   | 2,940   | 32.1%    |
|           |       | AUM (Rs bn) | 1,405   | 1,184   | 18.6%    | 1,405   | 1,184   | 18.6%    |
|           |       | EV (Rs bn)  | 183.1   | 155.5   | 17.8%    | 183.1   | 155.5   | 17.8%    |
| SBI Life  |       |             |         |         |          |         |         |          |
| CMP (Rs)  | 1454  | APE (Rs mn) | 140,798 | 122,600 | 14.8%    | 58,198  | 54,300  | 7.2%     |
| TP (Rs)   | 1,750 | VNB Margin  | 28.5%   | 29.6%   | -1.1 ppt | 28.4%   | 27.8%   | 0.6 ppt  |
| Reco      | BUY   | VNB (Rs mn) | 40,127  | 36,300  | 10.5%    | 16,527  | 15,100  | 9.5%     |
|           |       | PAT (Rs mn) | 11,136  | 9,437   | 18.0%    | 3,523   | 3,041   | 15.9%    |
|           |       | AUM (Rs bn) | 3,631   | 3,000   | 21.0%    | 3,631   | 3,000   | 21.0%    |
| LIC       |       |             |         |         |          |         |         |          |
| CMP (Rs)  | 844   | APE (Rs mn) | 331,887 | 375,450 | -11.6%   | 105,617 | 123,170 | -14.3%   |
| TP (Rs)   | 975   | VNB Margin  | 14.9%   | 14.6%   | 0.3 ppt  | 15.5%   | 14.6%   | 0.9 ppt  |
| Reco      | BUY   | VNB (Rs mn) | 49,451  | 54,780  | -9.7%    | 16,411  | 18,010  | -8.9%    |
|           |       | PAT (Rs mn) | 245,774 | 229,696 | 7.0%     | 71,087  | 63,342  | 12.2%    |
|           |       | AUM (Rs bn) | 49,616  | 44,349  | 11.9%    | 49,616  | 44,349  | 11.9%    |

## **9MFY24E Life Insurance Preview**

## HDFC Life (Add; TP: Rs750/share)

We expect HDFC Life to deliver APE growth of 8.1% YoY to Rs88.4bn for 9MFY24E, leading to ~6.3% YoY APE growth for Q3FY24E. The slowdown in APE growth during Q3FY24E is likely to be due to subdued growth in the higher-ticket size policies owing to taxation changes. For 9MFY24E, we expect VNB margin to remain stable at 26.4% (vs. 26.5% for 9MFY23), implying 26.6% VNB margins for Q3FY24E. The stable VNB margins are expected to result in 8% YoY growth in VNB to Rs23.3bn during 9MFY24E and a slow 5.4% VNB growth during Q3FY24E. HDFC Life is likely to report PAT of Rs11.7bn, growing 17% YoY. Company's AUM is expected to grow 4.5% QoQ to Rs2,768bn in 9MFY24E vs.Rs2,649bn during H1FY24. HDFC Life's EV is likely to grow to Rs453bn for 9MFY24E.

## ICICI Pru Life (Add; TP: Rs600/share)

We expect IPRU Life to report a muted 1.9% YoY APE growth for 9MFY24E, owing to 15.7% growth during Oct-23 and a decline of 4% during Nov-23. We expect IPRU Life to clock 5% APE growth during Dec-23, translating into 5% APE growth in Q3FY24E. VNB margins are expected to compress on a YoY basis, at 28.8% for 9MFY24E (32% for 9MFY23), due to changes in product mix. As a result, VNB is expected to decline 8.4%/11% in 9MFY24E/Q3FY24E, respectively. IPRU Life is expected to report a robust PAT growth of 30% YoY to Rs7.5bn for 9MFY24E, whereas AUM is expected to grow 5% QoQ to Rs2,854bn during 9MFY24E driven by buoyant equity markets.

## MAX Financial (Add; TP: Rs1,100/share)

MAX Life is expected to report an APE growth of 22.3% during 9MFY24E driven by strong growth during Oct-23 and H1FY24. We expect the APE growth during Dec-23 to slow down to 11%, resulting in 17.2% APE growth for Q3FY24E. VNB margins are expected to witness compression to 26.2% during 9MFY24E as against 31.8% during 9MFY23 due to changes in the product mix. Given the compression in margins, VNB is expected to remain flat on a YoY basis to Rs11.8bn during 9MFY24E (11.4% decline for Q3FY24E). MAX Life is expected to deliver 48% YoY PBT growth to Rs6.4bn and AUM growth of 4.7% QoQ to Rs1,404bn during 9MFY24E. MAX Life's EV is expected to grow 17.8% YoY to Rs183bn during 9MFY24E.

## SBI Life (Buy TP: Rs1,750/share)

We expect SBI Life to report APE of Rs140.8bn, growing 14.8% YoY during 9MFY24E, led by robust growth in Oct-23 and H1FY24. We expect the growth for Dec-23 to moderate to 8%, leading to a modest 7.2% YoY growth during Q3FY24E. Driven by increasing share of ULIPs in the product mix, VNB margins are expected to witness a dip to 28.5% during 9MFY24E vs. 29.6% during 9MFY23. We expect SBI Life to report VNB growth of 10.5% YoY during 9MFY24E, backed by ~14.8% APE growth and a margin compression of 1.1ppts YoY. For Q3FY24E, we expect SBI Life to report VNB growth of 9.5% YoY. SBI Life's PAT is expected to grow 18% YoY to Rs11.1bn, while AUM is expected to grow 5.2% QoQ to Rs3,630bn during 9MFY24E.

## LIC (Buy TP: Rs 975/share)

We expect LIC to report an 11.6% decline in APE during 9MFY24E driven by a 10.3% decline during H1FY24 and a decline in growth during Oct-23 and Nov-23. The fall in the APE is largely on account of the decline in the group business. With increase in the share of Non-par products, we expect VNB margins to expand to 14.9% during 9MFY24E vs. 14.6% for 9MFY23, implying VNB margin of 15.5% for Q3FY24E. Because of the declining APE, VNB is expected to decline 9.7% to Rs49.4bn during 9MFY24E. LIC's PAT is expected to grow to Rs245.8bn in 9MFY24E, up 7% YoY. LIC's AUM is expected to grow 4.6% OoO to Rs49,616bn during 9MFY24E.

Exhibit 4: General Insurance Preview (Q3FY24E)

| Name       |        |                    | Q3FY24E | Q3FY23 | YoY chg  | Q2FY24 | QoQ chg  | FY24E     | FY23      | YoY chg  |
|------------|--------|--------------------|---------|--------|----------|--------|----------|-----------|-----------|----------|
| ICICI GI   |        |                    |         |        |          |        |          |           |           |          |
| CMP (Rs)   | 1396   | GWP (Rs mn)        | 63,165  | 55,997 | 12.8%    | 62,723 | 0.7%     | 257,530.2 | 217,718.3 | 18.3%    |
| TP (Rs)    | 1,600  | Net Claims (Rs mn) | 30,499  | 26,663 | 14.4%    | 30,451 | 0.2%     | 130,731   | 107,257   | 21.9%    |
| Reco       | ADD    | Claims Ratio       | 71.3%   | 70.3%  | 1.0 ppt  | 70.7%  | 0.6 ppt  | 72.4%     | 72.4%     | 0.0 ppt  |
|            |        | Combined Ratio     | 104.3%  | 104.4% | -0.1 ppt | 103.9% | 0.4 ppt  | 103.4%    | 104.5%    | -1.0 ppt |
|            |        | U/w Profit (Rs mn) | -2,731  | -2,935 | NM       | -1,460 | NM       | -9,270    | -8,898    | NM       |
|            |        | PAT (Rs mn)        | 4,849   | 3,540  | 37.0%    | 5,773  | -16.0%   | 21,412    | 17,291    | 23.8%    |
| Star Healt | h      |                    |         |        |          |        |          |           |           |          |
| CMP (Rs)   | 549    | GWP (Rs mn)        | 35,943  | 30,967 | 16.1%    | 37,317 | -3.7%    | 152,801   | 129,525   | 18.0%    |
| TP (Rs)    | 500    | Net Claims (Rs mn) | 22,464  | 18,278 | 22.9%    | 22,022 | 2.0%     | 88,096    | 73,204    | 20.3%    |
| Reco       | REDUCE | Claims Ratio       | 68.5%   | 63.7%  | 4.8 ppts | 68.7%  | -0.2 ppt | 65.9%     | 65.0%     | 0.9 ppt  |
|            |        | Combined Ratio     | 98.5%   | 94.8%  | 3.7 ppts | 99.2%  | -0.7 ppt | 96.5%     | 95.3%     | 1.2 ppts |
|            |        | U/w Profit (Rs mn) | 86      | 1,258  | NM       | -783   | NM       | 1,261     | 2,046     | -38.4%   |
|            |        | PAT (Rs mn)        | 1,855   | 2,105  | -11.9%   | 1,253  | 48.0%    | 8,102     | 6,186     | 31.0%    |

Source: Company, Emkay Research

## **Q3FY24E General Insurance Preview**

## ICICIGI (Add; TP: Rs1,600)

We expect ICICIGI to deliver 12.8% GWP growth to Rs63.2bn during Q3FY24E, led by good growth in the health and motor segments. For Q3FY24E, the claims ratio is expected to remain elevated at 71.3% vs. 70.3% for Q3FY23, driven by natural catastrophes and slightly higher claims in the health segment. The increased claims ratio would lead to Claims incurred increasing 14.4% to Rs30.5bn during Q3FY24E. We expect ICICIGI to deliver Combined Ratio of 104.3% for Q3FY24E – a marginal improvement of 0.1ppt YoY, driven by improvement in the expense ratio. We expect the underwriting losses to narrow down to Rs2.7bn and PAT to grow to Rs 4.8bn during Q3FY24E.

## Star Health (Reduce; TP: Rs,500)

We expect Star Health to report GWP growth of 16.1% YoY to Rs35.9bn for Q3FY24E driven by 14% growth during Dec-23. For Q3FY24E, we expect the Claims Ratio to elevate to 68.5% (+4.8ppts YoY) egged on by higher number of cases of diseases and hospitalizations. The increase in Claims Ratio would result in Claims incurred increasing 22.9% YoY to Rs22.5bn for Q3FY24E. The Combined Ratio is expected to remain high at 98.5% driven by higher claims ratio resulting in significant decline in underwriting profit to Rs86mn. We expect PAT to decline 11.9% to Rs1.9bn during Q3FY24E.

**Exhibit 5: HDFC Life - Changes in Estimates** 

| (Dalum)        | FY24E |         |          | FY25E |         |          | FY26E |         |          |
|----------------|-------|---------|----------|-------|---------|----------|-------|---------|----------|
| (Rs bn)        | Old   | Revised | % Change | Old   | Revised | % Change | Old   | Revised | % Change |
| APE            | 142.6 | 140.3   | -1.6     | 162.4 | 161.8   | -0.3     | 187.8 | 187.8   | 0.0      |
| VNB            | 39.4  | 38.7    | -1.6     | 46.4  | 44.4    | -4.4     | 54.5  | 52.6    | -3.5     |
| VNB Margin (%) | 27.6  | 27.6    | 0.0ppt   | 28.6  | 27.4    | -1.2ppt  | 29.0  | 28.0    | -1.0ppt  |
| EVOP           | 76.6  | 76.0    | -0.8     | 89.3  | 87.2    | -2.4     | 103.7 | 101.6   | -2.0     |
| EV             | 474.4 | 473.8   | -0.1     | 560.1 | 557.3   | -0.5     | 659.5 | 654.6   | -0.8     |
| PAT            | 15.9  | 15.9    | -0.2     | 20.4  | 20.6    | 1.2      | 23.1  | 23.4    | 1.1      |

## **Exhibit 6: Appraisal Method Valuation for HDFC Life**

| Parameter (Rs bn)                       | Value |
|---|-------|
| FY24E-39E APE CAGR                      | 11.3% |
| FY24E-39E VNB CAGR                      | 11.4% |
| Terminal growth rate                    | 5.4%  |
| Cost of Equity                          | 13.0% |
| FY24 EV                                 | 474   |
| Present value of future VNB             | 1,004 |
| Appraisal Value - Mar-24                | 1,470 |
| Share count (mn)                        | 2,149 |
| Appraisal value per share - Mar-24 (Rs) | 684   |
| Target Price - Dec-24 (Rs)              | 750   |

Source: Company, Emkay Research

**Exhibit 7: Implied Valuation Multiples for HDFC Life** 

| Target price multiple on FY25 estimates | Rs750/sh |
|---|----------|
| P/EV                                    | 2.9x     |
| RoEV (%)                                | 18.4     |
| P/EVOP                                  | 18.2x    |
| Implied FY25E VNB multiple              | 25.7x    |
|   |          |

| Current price multiple on FY24 estimates | Rs647/sh |
|--|----------|
| P/EV                                     | 2.5x     |
| RoEV (%)                                 | 18.4     |
| P/EVOP                                   | 15.7x    |
| Implied FY25E VNB multiple               | 20.7x    |

Source: Company, Emkay Research

## Exhibit 8: IPRU Life - Changes in Estimates

| (Da)           | FY24E   |         |          | FY25E   |         |          | FY26E   |         |          |
|----------------|---------|---------|----------|---------|---------|----------|---------|---------|----------|
| (Rs mn)        | Old     | Revised | % Change | Old     | Revised | % Change | Old     | Revised | % Change |
| APE            | 87,022  | 87,022  | 0.0      | 97,856  | 97,430  | -0.4     | 108,393 | 107,917 | -0.4     |
| VNB            | 26,043  | 25,659  | -1.5     | 28,912  | 28,080  | -2.9     | 32,474  | 31,540  | -2.9     |
| VNB Margin (%) | 29.9    | 29.5    | -0.4ppt  | 29.5    | 28.8    | -0.7ppt  | 30.0    | 29.2    | -0.7ppt  |
| EVOP           | 57,555  | 57,172  | -0.7     | 65,504  | 64,622  | -1.3     | 74,597  | 73,532  | -1.4     |
| EV             | 415,657 | 415,063 | -0.1     | 476,746 | 475,221 | -0.3     | 546,449 | 543,810 | -0.5     |
| PAT            | 9,253   | 9,854   | 6.5      | 11,037  | 11,160  | 1.1      | 12,236  | 12,358  | 1.0      |

## **Exhibit 9: Appraisal Method Valuation for IPRU Life**

| Parameter (Rs bn)                       | Value |
|---|-------|
| FY24-39E APE CAGR                       | 6.8%  |
| FY24-39E VNB CAGR                       | 6.7%  |
| Terminal growth rate                    | 3.0%  |
| Cost of Equity                          | 13.5% |
| FY24 EV                                 | 415   |
| Present value of future new business    | 367   |
| Appraisal value - Mar- 24               | 785   |
| Share count (mn)                        | 1,437 |
| Appraisal value per share - Mar-24 (Rs) | 546   |
| Target Price - Dec-24 (Rs)              | 600   |

Source: Company, Emkay Research

## **Exhibit 10: Implied Valuation Multiples for IPRU Life**

| Target multiple on FY25 numbers | Rs600/sh |
|---------------------------------|----------|
| P/EV                            | 1.8x     |
| RoEV                            | 15.6     |
| P/Op. EV Profit                 | 13.3x    |
| Implied FY25E VNB multiple      | 15.9x    |

| Current price multiple on FY25 estimates | Rs541/sh |
|--|----------|
| P/EV                                     | 1.6x     |
| RoEV (%)                                 | 15.6     |
| P/EVOP                                   | 12.0x    |
| Implied FY25E VNB multiple               | 12.9x    |

Source: Company, Emkay Research

## Exhibit 11: Max Life - Changes in Estimates

| (De ha)               | FY24E |         |          | FY25E |         |          | FY26E |         |          |
|-----------------------|-------|---------|----------|-------|---------|----------|-------|---------|----------|
| (Rs bn)               | Old   | Revised | % Change | Old   | Revised | % Change | Old   | Revised | % Change |
| APE                   | 69.3  | 69.3    | 0.0      | 79.9  | 79.9    | 0.0      | 92.1  | 92.1    | 0.0      |
| VNB                   | 18.7  | 18.7    | 0.0      | 22.0  | 21.6    | -1.8     | 25.3  | 24.9    | -1.8     |
| VNB margin (%)        | 27.0  | 27.0    | 0.0ppt   | 27.5  | 27.0    | -0.5ppt  | 27.5  | 27.0    | -1.8ppt  |
| Embedded Value        | 208.3 | 208.3   | 0.0      | 246.6 | 246.3   | -0.2     | 291.1 | 290.2   | -0.3     |
| Consolidated EPS (Rs) | 14.2  | 14.1    | -0.5     | 17.1  | 17.0    | -0.6     | 20.1  | 20.0    | -0.5     |

Source: Company, Emkay Research

## Exhibit 12: Appraisal Method valuation for Max Financial

| Parameter (Rs bn)                                       | Value |
|---|-------|
| FY24E-39E APE CAGR                                      | 9.7%  |
| FY24E-39E VNB CAGR                                      | 9.7%  |
| Terminal growth rate                                    | 4.0%  |
| Cost of Equity  | 13.5% |
| FY24 EV   | 208   |
| Present value of future new business                    | 366   |
| FY 24 Appraisal value                                   | 574   |
| Max Financial ownership in Max Life                     | 80.0% |
|   |       |
| FY24 Fair value of Max Financials (25% Holdco discount) | 345   |
| No. of shares   | 345.1 |
| FV per share (Rs)                                       | 999   |
| Dec-24E Target Price (Rs/sh)                            | 1,100 |

Source: Company, Emkay Research

**Exhibit 13: Implied Valuation Multiples for Max Financial** 

| Target multiples on FY25 estimates | Rs1,100/sh |
|------------------------------------|------------|
| Implied P/EV                       | 1.9x       |
| RoEV (%)                           | 18.9       |
| P/EVoP                             | 12.0x      |
| Implied FY25E VNB multiple         | 12.3x      |

| Current price multiple on FY25 estimates | Rs948/sh |
|--|----------|
| P/EV                                     | 1.7x     |
| RoEV (%)                                 | 18.9     |
| P/EVOP                                   | 10.4x    |
| Implied FY25E VNB multiple               | 9.3x     |

Source: Company, Emkay Research

## Exhibit 14: SBI Life - Changes in Estimates

| (Do ha)        | FY24E |         |          | FY25E |         |          | FY26E |         |          |
|----------------|-------|---------|----------|-------|---------|----------|-------|---------|----------|
| (Rs bn)        | Old   | Revised | % Change | Old   | Revised | % Change | Old   | Revised | % Change |
| APE            | 194.8 | 194.8   | 0.0      | 219.4 | 219.4   | 0.0      | 246.4 | 246.4   | 0.0      |
| VNB            | 55.5  | 55.5    | 0.0      | 63.2  | 62.5    | -1.1     | 71.6  | 70.8    | -1.2     |
| VNB Margin (%) | 28.5  | 28.5    | 0.0ppt   | 28.8  | 28.5    | -0.3ppt  | 29.1  | 28.7    | -0.3ppt  |
| EVOP           | 97.1  | 97.1    | 0.0      | 111.2 | 110.5   | -0.6     | 127.1 | 126.2   | -0.7     |
| EV             | 550.5 | 550.5   | 0.0      | 659.7 | 659.0   | -0.1     | 784.8 | 783.2   | -0.2     |
| PAT            | 20.4  | 20.4    | 0.0      | 23.3  | 23.3    | 0.0      | 26.7  | 26.7    | 0.0      |

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#### **Exhibit 15: Appraisal Method Valuation for SBI Life**

| Parameter (Rs bn)                       | Value |
|---|-------|
| FY24E-39E APE CAGR                      | 8.8%  |
| FY24E-39E VNB CAGR                      | 8.7%  |
| Terminal growth rate                    | 4.5%  |
| Cost of Equity                          | 13.0% |
| FY24 EV                                 | 551   |
| Present value of future new business    | 1,042 |
| Appraisal value - Mar-24                | 1,597 |
| Share count (mn)                        | 1,001 |
| Appraisal value per share - Mar-24 (Rs) | 1,595 |
| Target Price - Dec-24E (Rs)             | 1,750 |

Source: Company, Emkay Research

#### **Exhibit 16: Implied Valuation Multiples for**

| Appraisal value multiple on FY25 estimates | Rs1,750/sh |
|--|------------|
| P/EV                                       | 2.7x       |
| RoEV (%)                                   | 20.1       |
| P/EVOP                                     | 15.9x      |
| Implied FY25E VNB multiple                 | 19.2x      |

| Current price multiple on FY25 estimates | Rs1,454/sh |
|--|------------|
| P/EV                                     | 2.2x       |
| RoEV (%)                                 | 20.1       |
| P/EVOP                                   | 13.2x      |
| Implied FY25E VNB multiple               | 14.5x      |

Source: Company, Emkay Research

## Exhibit 17: ICICIGI - Changes in Estimates

| (Rs mn)            |         | FY24E   |         |         | FY25E   |         |         | FY26E   |         |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                    | Old     | Revised | %Change | Old     | Revised | %Change | Old     | Revised | %Change |
| GWP                | 257,530 | 257,530 | 0.0     | 295,902 | 295,902 | 0.0     | 340,723 | 340,723 | 0.0     |
| U/W Result         | -8,684  | -9,270  | NM      | -7,421  | -7,780  | NM      | -7,925  | -7,925  | NM      |
| Op. Profit         | 21,371  | 20,774  | -2.8    | 26,318  | 25,928  | -1.5    | 30,134  | 30,096  | -0.1    |
| PAT                | 21,861  | 21,412  | -2.1    | 26,437  | 26,139  | -1.1    | 30,341  | 30,303  | -0.1    |
| Combined Ratio (%) | 103.1   | 103.4   | 0.3ppt  | 101.9   | 102.0   | 0.2ppt  | 100.8   | 100.8   | 0.0ppt  |
| RoE (%)            | 19.5    | 19.2    | -0.4ppt | 20.4    | 20.3    | -0.1ppt | 20.3    | 20.4    | 0.1ppt  |

Source: Company, Emkay Research

## Exhibit 18: ICICIGI – Economic Value-Added Method Valuation

| Parameter (Rs mn)                      | Value   |
|--|---------|
| Cost of Equity                         | 12.0%   |
| FY24-FY29 Earnings CAGR                | 17%     |
| FY29-FY39 Earnings CAGR                | 15%     |
| Terminal growth                        | 7%      |
| FY24 Net worth                         | 119,441 |
| FY25-FY39 discounted residual earnings | 214,206 |
| Terminal Value                         | 377,616 |
| FY24 Fair value gains - post tax       | 5,625   |
| Fair Value                             | 722,781 |
| No. of Shares (mn)                     | 491     |
| Mar-24E Fair value per share (Rs)      | 1,472   |
| Dec-24E Target price (Rs/sh)           | 1,600   |

Source: Company, Emkay Research

## **Exhibit 19: Implied Valuation Multiples for ICICIGI**

| Valuation multiple at current price | Rs1,396/sh |
|-------------------------------------|------------|
| FY25E P/E                           | 26.2x      |
| FY25E P/B                           | 4.9x       |
| FY25E RoE                           | 20.3%      |
|                                     |            |
| Valuation multiple at target price  | Rs1,600/sh |
| FY25E P/E                           | 30.1x      |
| FY25E P/B                           | 5.6x       |
| FY25E RoE                           | 20.3%      |

Source: Company, Emkay Research

## Exhibit 20: Star Health - Changes in Estimates

| (Pa)               |         | FY24E   |            |         | FY25E   |            | FY26E   |         |            |  |
|--------------------|---------|---------|------------|---------|---------|------------|---------|---------|------------|--|
| (Rs mn)            | Old     | Revised | Change (%) | Old     | Revised | Change (%) | Old     | Revised | Change (%) |  |
| GWP                | 152,801 | 152,801 | 0.0        | 183,474 | 183,474 | 0.0        | 220,168 | 220,168 | 0.0        |  |
| U/W Result         | 1,261   | 1,261   | 0.0        | 3,451   | 2,666   | -22.8      | 3,673   | 3,673   | 0.0        |  |
| Net Profit         | 7,978   | 8,102   | 1.6        | 10,924  | 10,445  | -4.4       | 12,747  | 12,725  | -0.2       |  |
| Claims ratio (%)   | 65.9    | 65.9    | 0.0ppt     | 64.8    | 65.3    | 0.5ppt     | 64.8    | 64.8    | 0.0ppt     |  |
| Combined Ratio (%) | 96.5    | 96.5    | 0.0ppt     | 95.0    | 95.5    | 0.5ppt     | 94.9    | 94.9    | 0.0ppt     |  |
| Solvency Ratio (%) | 207.0   | 207.6   | 0.7ppt     | 204.5   | 203.6   | -1.0ppt    | 194.1   | 193.2   | -0.9ppt    |  |

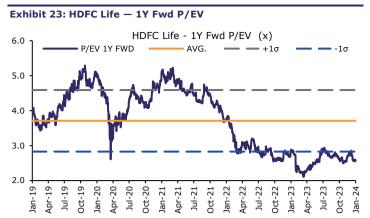
**Exhibit 21: Residual Income valuation for Star Health** 

| Cost of Equity                    | 12.0%   |
|-----------------------------------|---------|
|                                   |         |
| FY25 PAT (Rs mn)                  | 10,445  |
| PAT CAGR FY25-38                  | 15%     |
| Terminal growth                   | 7.2%    |
| Mar-24 Fair value (Rs mn)         | 268,106 |
| No. of shares (mn)                | 581.7   |
| Mar-24E Fair value per share (Rs) | 461     |
| Dec-24E Target Price (Rs/sh)      | 500     |
| CMP (Rs/sh)                       | 551     |
| Upside                            | -9.3%   |
| Rating                            | Reduce  |

**Exhibit 22: Implied Valuation Multiples for Star Health** 

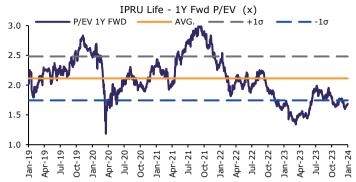
| Valuation multiple on Target price | Rs500/sh |
|------------------------------------|----------|
| FY25E P/E                          | 28x      |
| FY25E P/B                          | 4.1x     |
| RoE                                | 15.6%    |
| FY25E P/GWP                        | 1.6x     |

| Valuation multiple on CMP | Rs549/sh |
|---------------------------|----------|
| FY25E P/E                 | 31x      |
| FY25E P/B                 | 4.5x     |
| RoE                       | 15.6%    |
| FY25E P/GWP               | 1.7x     |



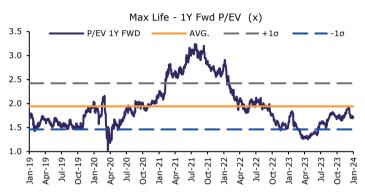
Source: Bloomberg, Emkay Research

## Exhibit 24: IPRU Life — 1Y Fwd P/EV



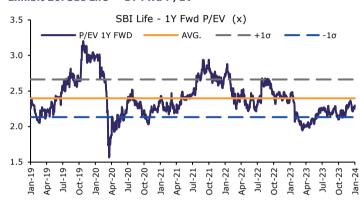
Source: Bloomberg, Emkay Research

## Exhibit 25: Max Life — 1Y Fwd P/EV



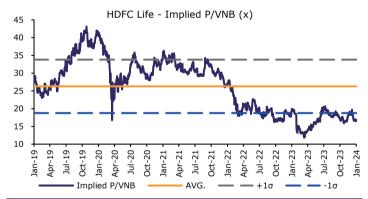
Source: Bloomberg, Emkay Research

#### Exhibit 26: SBI Life — 1Y Fwd P/EV



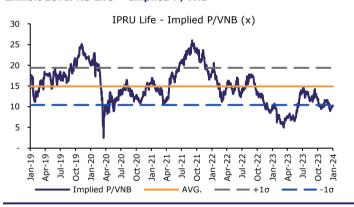
Source: Bloomberg, Emkay Research

## Exhibit 27: HDFC Life — Implied P/VNB



Source: Bloomberg, Emkay Research; Note: Implied P/VNB = (MCap - 1Y FWD EV)/(2Y FWD VNB)

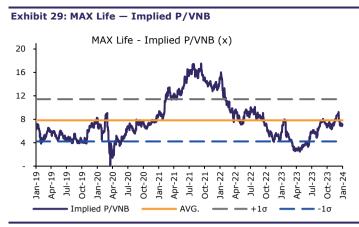
## Exhibit 28: IPRU Life — Implied P/VNB



Source: Bloomberg, Emkay Research' Note: Implied P/VNB = (MCap - 1Y FWD EV)/(2Y FWD VNB)

Oct-23

Apr-23



Source: Bloomberg, Emkay Research; Note: Implied P/VNB = (MCAP - 1Y FWD EV)/(2Y FWD VNB)

## Exhibit 30: SBI Life - Implied P/VNB SBI Life - Implied P/VNB (x) 25 20 15 10 5 Oct-22 -Jan-23 -

Jan-20 Apr-20 Jul-20 Oct-20

Implied P/VNB

Oct-=

Jan-1 Apr-1

Source: Bloomberg, Emkay Research; Note: Implied P/VNB = (MCAP - 1Y FWD EV)/(2Y FWD VNB)

Jul-21

AVG.

Apr-21

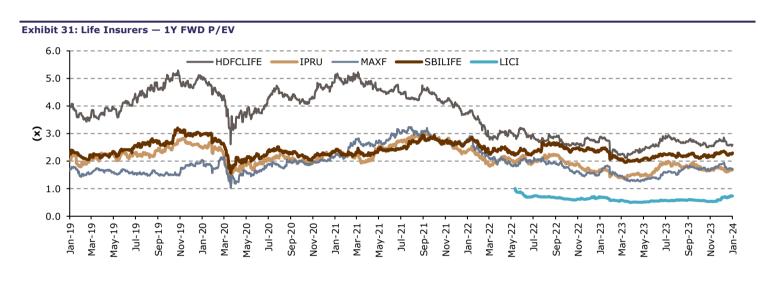
Jan-22

Oct-21

Jul-22

 $+1\sigma$ 

Jan-21



Source: Bloomberg, Emkay Research

Exhibit 32: Life Insurance - Peer Valuation

| Company             | Units |                     | HDFC          | Life                 |                    | I                   | CICI Prude                                   | ential Life          |                     | Max Financial Services |                       |                | SBI L                | ife                  |                | LIC            |                   |                     |                     |                    |                    |
|---------------------|-------|---------------------|---------------|----------------------|--------------------|---------------------|--|----------------------|---------------------|------------------------|-----------------------|----------------|----------------------|----------------------|----------------|----------------|-------------------|---------------------|---------------------|--------------------|--------------------|
| Bloomberg ticker    |       |                     | HDFCL         | IFE IN               |                    |                     | IPRU   | IN                   |                     |                        | MAXI                  | - IN           |                      |                      | SBILIF         | E IN           |                   |                     | LIC                 | CIN                |                    |
| Rating              |       |                     | AD            | D                    |                    |                     | ADI  | D                    |                     |                        | AD                    | D              |                      |                      | BUY            | 1              |                   |                     | В                   | UY                 |                    |
| Current market      | Rs    |                     | 64            | 7                    |                    |                     | 54:  | 1                    |                     | 948                    |                       |                | 1454                 |                      |                |                | 844               |                     |                     |                    |                    |
| Market              | Rs bn |                     | 139           | 91                   |                    |                     | 779  | 9                    |                     | 327                    |                       |                | 1456                 |                      |                | 5341           |                   |                     |                     |                    |                    |
| Market              | USD   |                     | 16,7          | 720                  |                    |                     | 9,36   | 55                   |                     | 3,933                  |                       |                | 17,502               |                      |                |                | 64,               | 200                 |                     |                    |                    |
| Target price        | Rs    |                     | 75            | 0                    |                    |                     | 600  |                      |                     | 110                    | 00                    |                |                      | 175                  | 0              |                |                   | 9                   | 75                  |                    |                    |
| Upside/Downside     | %     |                     | 16            | .0                   |                    |                     | 10.9   |                      |                     |                        | 20.3                  | 3              |                      |                      | 1              | 5.5            |                   |                     |                     |                    |                    |
|                     |       |                     | HDFC          | Life                 |                    | I                   | ICICI Prudential Life Max Financial Services |                      |                     | SBI L                  | .ife                  |                |                      | L                    | IC             |                |                   |                     |                     |                    |                    |
| Profitability       |       | FY23                | FY24E         | FY25E                | FY26E              | FY23                | FY24E  | FY25E                | FY26                | FY23                   | FY24E                 | FY25E          | FY26                 | FY23                 | FY24E          | FY25E          | FY26              | FY23                | FY24E               | FY25E              | FY26E              |
| VNB Margin          | %     | 27.6                | 27.6          | 27.4                 | 28.0               | 32.0                | 29.5   | 28.8                 | 29.2                | 31.2                   | 27.0                  | 27.0           | 27.0                 | 30.1                 | 28.5           | 28.5           | 28.7              | 16.2                | 15.6                | 16.4               | 16.9               |
| Operating RoEV      | %     | 21.6                | 19.2          | 18.4                 | 18.2               | 17.4                | 16.0   | 15.6                 | 15.5                | 22.1                   | 20.2                  | 18.9           | 18.6                 | 22.8                 | 21.1           | 20.1           | 19.2              | 10.9                | 10.9                | 11.2               | 11.1               |
| Valuation at        |       | FY23                | FY24E         | FY25E                | FY26E              | FY23                | FY24E  | FY25E                | FY26                | FY23                   | FY24E                 | FY25E          | FY26                 | FY23                 | FY24E          | FY25E          | FY26              | FY23                | FY24E               | FY25E              | FY26E              |
| P/EV                | Х     | 3.5                 | 2.9           | 2.5                  | 2.1                | 2.2                 | 1.9  | 1.6                  | 1.4                 | 2.5                    | 2.0                   | 1.7            | 1.4                  | 3.2                  | 2.6            | 2.2            | 1.9               | 0.92                | 0.79                | 0.72               | 0.65               |
| P/EVOP              | Х     | 21.3                | 18.3          | 15.9                 | 13.7               | 14.2                | 13.6   | 12.0                 | 10.6                | 12.9                   | 12.3                  | 10.2           | 8.8                  | 16.1                 | 15.0           | 13.2           | 11.5              | 9.1                 | 8.4                 | 7.1                | 6.5                |
| Implied P/VNB       | Х     | 29.5                | 25.7          | 20.7                 | 15.8               | 16.7                | 16.4   | 12.9                 | 9.6                 | 13.5                   | 13.0                  | 9.2            | 6.5                  | 20.9                 | 17.9           | 14.5           | 11.2              | -0.8                | -5.7                | -14.6              | -19.3              |
| Implied P/VIF       | Х     | 4.7                 | 3.8           | 3.1                  | 2.5                | 2.2                 | 1.9  | 1.6                  | 1.4                 | 2.9                    | 2.3                   | 1.9            | 1.5                  | 4.1                  | 3.3            | 2.7            | 2.2               | 0.9                 |                     |                    |                    |
| P/B                 | Х     | 10.7                | 9.7           | 8.8                  | 7.9                | 7.7                 | 7.2  | 6.8                  | 6.4                 | 7.6                    | 6.8                   | 6.1            | 5.4                  | 11.2                 | 9.9            | 8.6            | 7.6               | 11.7                | 7.3                 | 5.3                | 4.1                |
| P/E                 | Х     | 101.5               | 87.7          | 67.4                 | 59.5               | 95.9                | 78.9   | 69.6                 | 62.9                | 86.5                   | 67.1                  | 55.9           | 47.3                 | 84.6                 | 71.3           | 62.4           | 54.6              | 14.7                | 14.9                | 14.6               | 13.4               |
| P/AUM               | Х     | 0.58                | 0.49          | 0.44                 | 0.39               | 0.31                | 0.27   | 0.26                 | 0.24                | 0.33                   | 0.28                  | 0.24           | 0.20                 | 0.47                 | 0.40           | 0.33           | 0.28              | 0.12                | 0.11                | 0.10               | 0.09               |
| per share data      |       | FY23                | FY24E         | FY25E                | FY26E              | FY23                | FY24E  | FY25E                | FY26                | FY23                   | FY24E                 | FY25E          | FY26                 | FY23                 | FY24E          | FY25E          | FY26              | FY23                | FY24E               | FY25E              | FY26E              |
| EV                  | Rs    | 183.9               | 220.4         | 259.3                | 304.5              | 247.9               | 288.8  | 330.6                | 378.4               | 377.0                  | 482.9                 | 570.9          | 672.8                | 460.1                | 550.2          | 658.6          | 782.7             | 920.5               | 1070.               | 1175.              | 1290.6             |
| EVOP                | Rs    | 30.4                | 35.4          | 40.6                 | 47.3               | 38.2                | 39.8   | 45.0                 | 51.2                | 73.5                   | 77.1                  | 92.6           | 107.4                | 90.4                 | 97.1           | 110.4          | 126.2             | 93.1                | 100.7               | 119.7              | 130.8              |
| VNB                 | Rs    | 17.1                | 18.0          | 20.6                 | 24.5               | 19.2                | 17.9   | 19.5                 | 21.9                | 45.7                   | 43.9                  | 50.6           | 58.4                 | 50.7                 | 55.5           | 62.4           | 70.8              | 14.5                | 13.5                | 15.4               | 17.1               |
| VIF                 | Rs    | 124.4               | 154.4         | 187.0                | 224.1              | 247.9               | 288.8  | 330.6                | 378.4               | 301.8                  | 362.3                 | 440.6          | 531.3                | 320.8                | 388.7          | 476.2          | 576.2             | 847.7               | 0.0                 | 0.0                | 0.0                |
| Book Value          | Rs    | 60.4                | 67.0          | 73.3                 | 81.4               | 70.2                | 74.7   | 79.3                 | 84.5                | 125.0                  | 139.1                 | 156.1          | 176.1                | 130.1                | 147.4          | 168.2          | 192.3             | 72.2                | 114.9               | 158.2              | 205.5              |
| Earnings            | Rs    | 6.4                 | 7.4           | 9.6                  | 10.9               | 5.6                 | 6.9  | 7.8                  | 8.6                 | 11.0                   | 14.1                  | 17.0           | 20.0                 | 17.2                 | 20.4           | 23.3           | 26.6              | 57.5                | 56.8                | 57.7               | 63.1               |
| AUM                 | Rs    | 1,111               | 1,319         | 1,462                | 1,648              | 1,727               | 1,975  | 2,114                | 2,277               | 2,884                  | 3,436                 | 4,002          | 4,650                | 3,076                | 3,677          | 4,364          | 5,149             | 6,955               | 7,893               | 8,455              | 9,073              |
| ANW                 |       | 59.5<br><b>FY23</b> | 66.1<br>FY24E | 72.3<br><b>FY25E</b> | 80.5               | 28.1<br><b>FY23</b> | 43.3<br><b>FY24E</b>                         | 45.0<br><b>FY25E</b> | 51.2<br><b>FY26</b> | 79.9<br><b>FY23</b>    | 126.7<br><b>FY24E</b> | 137.4<br>FY25E | 149.9<br><b>FY26</b> | 139.1<br><b>FY23</b> | 161.4<br>FY24E | 182.2<br>FY25E | 206.3 <b>FY26</b> | 72.9<br><b>FY23</b> | 0.0<br><b>FY24E</b> | 0.0                | 0.0                |
| Key parameters  APE | Rs bn | 133.4               | 140.3         | 161.8                | <b>FY26E</b> 187.8 | 86.4                | 87.0   | 97.4                 | 107.9               | 62.5                   | 69.3                  | 79.9           | 92.1                 | 168.1                | 194.8          | 219.4          | 246.4             | 566.8               | 545.0               | <b>FY25E</b> 596.6 | <b>FY26E</b> 640.9 |
| VNB                 | Rs bn | 36.7                | 38.7          | 44.4                 | 52.6               | 27.7                | 25.7   | 28.1                 | 31.5                | 19.5                   | 18.7                  | 21.6           | 24.9                 | 50.7                 | 55.5           | 62.5           | 70.8              | 91.6                | 85.2                | 97.6               | 108.3              |
| EVOP                | Rs bn | 64.9                | 76.0          | 87.2                 | 101.6              | 54.9                | 57.2   | 64.6                 | 73.5                | 31.3                   | 32.8                  | 39.5           | 45.8                 | 90.4                 | 97.1           | 110.5          | 126.2             | 588.8               | 637.1               | 756.9              | 827.5              |
| EV                  | Rs bn | 395.3               | 473.8         | 557.3                | 654.6              | 356.3               | 415.1  | 475.2                | 543.8               | 162.6                  | 208.3                 | 246.3          | 290.2                | 460.4                | 550.5          | 659.0          | 783.2             | 5,822               | 6,770               | 7,435              | 8,163              |
| Net Worth           | Rs bn | 129.9               | 144.0         | 157.5                | 175.0              | 100.9               | 107.3  | 114.0                | 121.4               | 43.1                   | 48.0                  | 53.9           | 60.8                 | 130.2                | 147.5          | 168.3          | 192.5             | 456.7               | 726.7               | 1,001              | 1,299.9            |
| Net Profit          | Rs bn | 13.6                | 15.9          | 20.6                 | 23.4               | 8.1                 | 9.9  | 11.2                 | 12.4                | 4.5                    | 6.1                   | 7.4            | 8.7                  | 17.2                 | 20.4           | 23.3           | 26.7              | 364.0               | 359.4               | 365.0              | 399.2              |
| AUM                 | Rs bn | 2,388               | 2,835         | 3,142                | 3,542              | 2,482               | 2,838  | 3,039                | 3,273               | 1,229                  | 1,464                 | 1,705          | 1,981                | 3,079                | 3,680          | 4,368          | 5,153             | 43,98               | 49,92               | 53,47              | 57,389             |
| Growth YoY          |       | FY23                | FY24E         | FY25E                | FY26E              | FY23                | FY24E  | FY25E                | FY26                | FY23                   | FY24E                 | FY25E          | FY26                 | FY23                 | FY24E          | FY25E          | FY26              | FY23                | FY24E               | FY25E              | FY26E              |
| APE                 | %     | 36.7                | 5.2           | 15.3                 | 16.0               | 11.7                | 0.7  | 12.0                 | 10.8                | 11.8                   | 10.9                  | 15.3           | 15.3                 | 17.6                 | 15.9           | 12.6           | 12.3              | 12.5                | -3.8                | 9.5                | 7.4                |
| VNB                 | %     | 37.3                | 5.4           | 14.5                 | 18.5               | 27.8                | -7.2   | 9.4                  | 12.3                | 27.6                   | -4.0                  | 15.3           | 15.3                 | 37.0                 | 9.5            | 12.5           | 13.4              | 20.2                | -6.9                | 14.6               | 11.0               |
| EVOP                | %     | 47.3                | 17.1          | 14.7                 | 16.5               | 71.9                | 4.2  | 13.0                 | 13.8                | 37.6                   | 4.8                   | 20.2           | 16.0                 | 59.5                 | 7.4            | 13.7           | 14.3              | 5.6                 | 8.2                 | 18.8               | 9.3                |
| EV                  | %     | 31.5                | 19.9          | 17.6                 | 17.4               | 12.7                | 16.5   | 14.5                 | 14.4                | 14.7                   | 28.1                  | 18.2           | 17.9                 | 16.2                 | 19.6           | 19.7           | 18.9              | 7.5                 | 16.3                | 9.8                | 9.8                |
| Net Worth           | %     | -16.1               | 10.9          | 9.3                  | 11.1               | 10.2                | 6.3  | 6.2                  | 6.5                 | 9.6                    | 11.3                  | 12.2           | 12.8                 | 12.0                 | 13.3           | 14.1           | 14.4              | 338.7               | 59.1                | 37.7               | 29.9               |
| Net Profit          | %     | 12.6                | 16.5          | 30.1                 | 13.3               | 6.8                 | 21.6   | 13.3                 | 10.7                | 41.9                   | 35.8                  | 20.0           | 18.0                 | 14.2                 | 18.7           | 14.3           | 14.3              | 800.2               | -1.3                | 1.6                | 9.4                |
| AUM                 | %     | 17.0                | 18.7          | 10.8                 | 12.7               | 3.6                 | 14.3   | 7.1                  | 7.7                 | 14.3                   | 19.2                  | 16.5           | 16.2                 | 15.1                 | 19.5           | 18.7           | 18.0              | 8.0                 | 13.5                | 7.1                | 7.3                |

Exhibit 33: General Insurance - Peer Valuation

|                                       |         |       |       | General 1  | Insurance P | eer Valuati | on    |       |             |       |       |  |
|---------------------------------------|---------|-------|-------|------------|-------------|-------------|-------|-------|-------------|-------|-------|--|
| Company                               | Units   |       | I     | CICI Lomba | rd          |             |       |       | Star Health |       |       |  |
| Bloomberg ticker                      |         |       |       | ICICIGI IN |             |             |       | 5     | STARHEAL IN |       |       |  |
| Rating                                |         |       |       | Add        |             |             |       |       | Reduce      |       |       |  |
| Current market price                  | Rs      |       |       | 1396       |             |             | 549   |       |             |       |       |  |
| Market<br>Capitalisation              | Rs bn   |       |       | 687        |             |             | 321   |       |             |       |       |  |
| Market<br>Capitalisation              | USD mn  |       |       | 8257       |             |             |       |       | 3858        |       |       |  |
| Target price                          | Rs      |       |       | 1,600      |             |             |       |       | 500         |       |       |  |
| Upside/Downside                       | %       |       |       | 14.6%      |             |             |       |       | -9.0%       |       |       |  |
|                                       |         |       | I     | CICI Lomba | ırd         |             |       |       | Star Health |       |       |  |
| <b>Key Parameters</b>                 |         | FY22  | FY23  | FY24E      | FY25E       | FY26E       | FY22  | FY23  | FY24E       | FY25E | FY26E |  |
| GDPI                                  | (Rs bn) | 179.8 | 210.3 | 248.7      | 285.8       | 329.0       | 114.6 | 129.5 | 152.8       | 183.5 | 220.2 |  |
| GWP                                   | (Rs bn) | 185.6 | 217.7 | 257.5      | 295.9       | 340.7       | 114.6 | 129.5 | 152.8       | 183.5 | 220.2 |  |
| Underwriting Result                   | (Rs bn) | -13.0 | -8.9  | -9.3       | -7.8        | -7.9        | -20.6 | 2.0   | 1.3         | 2.7   | 3.7   |  |
| PAT                                   | (Rs bn) | 12.7  | 17.3  | 21.4       | 26.1        | 30.3        | -10.4 | 6.2   | 8.1         | 10.4  | 12.7  |  |
| Networth                              | (Rs bn) | 91.1  | 103.9 | 119.4      | 138.2       | 158.7       | 46.0  | 48.0  | 48.0        | 53.5  | 63.3  |  |
| Networth including Fair Value Changes | (Rs bn) | 94.7  | 106.1 | 126.9      | 146.5       | 167.8       | 46.3  | 48.2  | 48.0        | 53.5  | 63.3  |  |
| Combined Ratio                        | (%)     | 108.8 | 104.5 | 103.4      | 102.0       | 100.8       | 117.9 | 95.3  | 96.5        | 95.5  | 94.9  |  |
| RoE                                   | (%)     | 15.4  | 17.7  | 19.2       | 20.3        | 20.4        | -25.7 | 12.3  | 13.9        | 15.6  | 16.7  |  |
| Per Share Data                        |         | FY22  | FY23  | FY24E      | FY25E       | FY26E       | FY22  | FY23  | FY24E       | FY25E | FY26E |  |
| GWP                                   | (Rs)    | 366.2 | 428.1 | 506.4      | 581.8       | 670.0       | 199.2 | 222.7 | 261.5       | 314.0 | 376.8 |  |
| EPS                                   | (Rs)    | 25.9  | 35.2  | 43.6       | 53.2        | 61.7        | -18.7 | 11    | 13.9        | 17.9  | 21.8  |  |
| BVPS - ex FV gain                     | (Rs)    | 185.6 | 211.6 | 243.2      | 281.4       | 323.1       | 80.5  | 93.8  | 106.9       | 121.8 | 138.6 |  |
| FV Gain                               | (Rs)    | 7.3   | 4.3   | 15.3       | 16.8        | 18.5        | 0.46  | 0.40  | -           | -     | -     |  |
| Valuation at CMP                      |         | FY22  | FY23  | FY24E      | FY25E       | FY26E       | FY22  | FY23  | FY24E       | FY25E | FY26E |  |
| P/GWP                                 | Х       | 3.8   | 3.3   | 2.8        | 2.4         | 2.1         | 2.8   | 2.5   | 2.1         | 1.7   | 1.5   |  |
| P/E                                   | х       | 53.9  | 39.6  | 32.0       | 26.2        | 22.6        | -29.5 | 51.3  | 39.5        | 30.7  | 25.2  |  |
| P/BV                                  | х       | 7.5   | 6.6   | 5.7        | 4.9         | 4.3         | 6.8   | 5.9   | 5.1         | 4.5   | 4.0   |  |
| Growth YoY                            |         | FY22  | FY23  | FY24E      | FY25E       | FY26E       | FY22  | FY23  | FY24E       | FY25E | FY26E |  |
| GDPI YoY                              | (%)     | 28.4  | 17.0  | 18.3       | 14.9        | 15.1        | 22.6  | 13.0  | 18.0        | 20.1  | 20.0  |  |
| GWP YoY                               | (%)     | 29.6  | 17.3  | 18.3       | 14.9        | 15.1        | 22.6  | 13.0  | 18.0        | 20.1  | 20.0  |  |
| PAT YoY                               | (%)     | -13.7 | 36.0  | 23.8       | 22.1        | 15.9        | NM    | NM    | 31.0        | 28.9  | 21.8  |  |

Exhibit 34: HDFC Life - Financial Summary

| Y/E March (Rs mn)                                       | 2022      | 2023      | 2024E     | 2025E     | 2026E     |
|---|-----------|-----------|-----------|-----------|-----------|
| Policyholders' account                                  |           |           |           |           |           |
| Gross written premium                                   | 459,628   | 575,334   | 651,417   | 761,000   | 900,752   |
| Net earned premium                                      | 453,965   | 567,640   | 642,705   | 750,823   | 888,706   |
| Investment income                                       | 192,160   | 125,975   | 345,534   | 248,704   | 278,371   |
| Other income  | 7,460     | 13,439    | 2,600     | 2,500     | 2,401     |
| Total revenue   | 653,584   | 707,055   | 990,840   | 1,002,026 | 1,169,478 |
| Commission expense                                      | 19,403    | 28,869    | 33,007    | 37,757    | 37,326    |
| Operating expenses                                      | 56,125    | 84,374    | 97,267    | 112,653   | 131,564   |
| Benefits cost   | 565,453   | 574,585   | 845,114   | 831,723   | 977,788   |
| Total expense   | 643,987   | 693,466   | 981,444   | 989,207   | 1,155,051 |
| Surplus/Deficit   | 9,597     | 13,589    | 9,396     | 12,820    | 14,426    |
| Shareholders' account                                   |           |           |           |           |           |
| Transfer from policyholders' account                    | 10,093    | 14,689    | 10,157    | 13,858    | 15,595    |
| Investment income                                       | 7,894     | 7,197     | 10,120    | 11,419    | 12,592    |
| Expenses  | 6,186     | 9,794     | 3,765     | 3,803     | 3,853     |
| Profit before tax                                       | 11,801    | 12,724    | 16,511    | 21,474    | 24,333    |
| Tax expense   | -276      | -877      | 660       | 859       | 973       |
| Profit after tax  | 12,077    | 13,601    | 15,851    | 20,615    | 23,360    |
| Balance Sheet   |           |           |           |           |           |
| Sources of Funds  |           |           |           |           |           |
| Shareholders' Funds                                     | 154,859   | 129,868   | 144,036   | 157,497   | 175,017   |
| Borrowings  | 6,000     | 9,500     | 9,500     | 9,500     | 9,500     |
| Policyholders' Funds: Insurance reserves and provisions | 1,871,337 | 2,244,469 | 2,623,351 | 2,910,138 | 3,283,419 |
| Others  | 9,409     | 12,354    | 2,093     | 1,055     | -113      |
| Total   | 2,041,605 | 2,396,192 | 2,778,980 | 3,078,191 | 3,467,823 |
| Application of Funds                                    |           |           |           |           |           |
| Shareholders' Investments                               | 152,379   | 131,319   | 154,957   | 169,438   | 188,287   |
| Policyholders' Investments                              | 1,083,110 | 1,464,485 | 1,713,447 | 1,900,763 | 2,144,572 |
| Assets Held to Cover Linked Liabilities                 | 806,215   | 792,015   | 966,258   | 1,071,890 | 1,209,381 |
| Total   | 2,041,605 | 2,396,192 | 2,778,980 | 3,078,191 | 3,467,823 |
| Embedded Value Account                                  |           |           |           |           |           |
| Embedded Value  | 300,480   | 395,280   | 473,815   | 557,333   | 654,553   |
| o/w Adjusted Net Worth                                  | 88,550    | 127,800   | 141,968   | 155,429   | 172,949   |
| o/w Value-in-Force                                      | 211,920   | 267,480   | 331,847   | 401,904   | 481,604   |
| Annualised Premium Equivalent (APE)                     | 97,580    | 133,360   | 140,319   | 161,793   | 187,758   |
| New Business value                                      | 26,750    | 36,740    | 38,741    | 44,358    | 52,579    |
| New Business Margin (%)                                 | 27.4      | 27.6      | 27.6      | 27.4      | 28.0      |
| EV Operating Profit                                     | 44,060    | 64,900    | 75,997    | 87,172    | 101,560   |
| Operating RoEV (%)                                      | 16.6      | 21.6      | 19.2      | 18.4      | 18.2      |
| Per share data, in Rs                                   |           |           |           |           |           |
| EPS   | 5.90      | 6.37      | 7.37      | 9.59      | 10.87     |
| DPS   | 0.0       | 1.7       | 1.8       | 2.4       | 2.7       |
| EVPS  | 142.2     | 183.9     | 220.4     | 259.3     | 304.5     |
| BVPS  | 73.3      | 60.4      | 67.0      | 73.3      | 81.4      |
| EV Op. Profit per share                                 | 21.5      | 30.4      | 35.4      | 40.6      | 47.3      |
| Key Ratio   |           |           |           |           |           |
| Return on Equity (%)                                    | 10.0      | 9.6       | 11.6      | 13.7      | 14.1      |
| Commission expense/TWRP (%)                             | 6.2       | 6.9       | 6.9       | 6.9       | 5.8       |
| Operating expenses/TWRP (%)                             | 17.8      | 20.3      | 20.4      | 20.6      | 20.6      |
| Total expense (% of TWRP)                               | 24.0      | 27.3      | 27.4      | 27.5      | 26.4      |
| Total expense (% of Avg AUM)                            | 4.00      | 5.11      | 4.99      | 5.03      | 5.05      |
| Conservation ratio (%)                                  | 84.9      | 84.9      | 85.0      | 85.0      | 87.0      |

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**Exhibit 35: IPRU Life – Financial Summary** 

| Y/E March (Rs mn)                                       | 2022         | 2023      | 2024E     | 2025E     | 2026E     |
|---|--------------|-----------|-----------|-----------|-----------|
| Policyholders' account                                  |              |           |           |           |           |
| Gross written premium                                   | 374,580      | 399,328   | 420,401   | 460,002   | 509,929   |
| Net earned premium                                      | 363,212      | 385,595   | 405,944   | 444,183   | 492,393   |
| Investment income                                       | 249,695      | 99,646    | 286,782   | 210,818   | 226,473   |
| Other income  | 22,737       | 19,540    | 0         | 0         | 0         |
| Total revenue   | 635,645      | 504,781   | 692,726   | 655,001   | 718,866   |
| Commission expense                                      | 16,729       | 18,639    | 20,840    | 23,248    | 25,771    |
| Operating expenses                                      | 36,730       | 45,832    | 49,525    | 51,969    | 56,625    |
| Benefits cost   | 551,426      | 408,211   | 594,082   | 550,396   | 607,832   |
| Total expense   | 613,741      | 481,760   | 673,345   | 635,349   | 701,020   |
| Surplus/Deficit   | 21,903       | 23,021    | 19,381    | 19,653    | 17,846    |
| Shareholders' account                                   |              |           |           |           |           |
| Transfer from policyholders' account                    | 21,602       | 20,162    | 18,381    | 18,652    | 16,845    |
| Investment income                                       | 10,143       | 8,761     | 13,267    | 10,498    | 11,277    |
| Expenses  | 23,916       | 19,967    | 21,053    | 17,149    | 14,834    |
| Profit before tax                                       | 7,948        | 8,969     | 10,596    | 12,000    | 13,289    |
| Tax expense   | 356          | 862       | 742       | 840       | 930       |
| Profit after tax  | <b>7,592</b> | 8,107     | 9,854     | 11,160    | 12,358    |
| Balance Sheet   | 7,332        | 0,107     | 3,034     | 11,100    | 12,330    |
| Sources of Funds  |              |           |           |           |           |
| Shareholders' Funds                                     | 91,580       | 100,918   | 107,321   | 114 017   | 121 //22  |
|   |              |           |           | 114,017   | 121,433   |
| Policyholders' Funds: Insurance reserves and provisions | 2,286,439    | 2,383,981 | 2,652,411 | 2,840,487 | 3,060,307 |
| Total   | 2,391,852    | 2,501,592 | 2,778,094 | 2,974,702 | 3,203,958 |
| Application of Funds                                    | 00.460       | 00.514    | 100 507   | 447.070   | 126 162   |
| Shareholders' Investments                               | 98,469       | 98,514    | 109,607   | 117,378   | 126,462   |
| Policyholders' Investments                              | 773,880      | 943,110   | 1,094,007 | 1,171,580 | 1,262,247 |
| Assets Held to Cover Linked Liabilities                 | 1,508,663    | 1,440,581 | 1,620,653 | 1,735,570 | 1,869,883 |
| Net Current Assets (C) = (A - B)                        | -3,448       | 291       | -67,380   | -72,535   | -79,093   |
| Other Asset   | 14,287       | 19,097    | 21,207    | 22,708    | 24,458    |
| Total   | 2,391,852    | 2,501,592 | 2,778,094 | 2,974,702 | 3,203,958 |
| Embedded Value Account                                  |              |           |           |           |           |
| Embedded Value  | 316,250      | 356,340   | 415,063   | 475,221   | 543,810   |
| o/w Adjusted Net Worth                                  | 83,600       | 87,820    | 112,321   | 119,017   | 126,433   |
| o/w Value-in-Force                                      | 232,650      | 268,520   | 302,742   | 356,203   | 417,377   |
| Annualised Premium Equivalent (APE)                     | 77,330       | 86,400    | 87,022    | 97,430    | 107,917   |
| New Business value                                      | 21,630       | 27,650    | 25,659    | 28,080    | 31,540    |
| New Business Margin (%)                                 | 28.0         | 32.0      | 29.5      | 28.8      | 29.2      |
| EV Operating Profit                                     | 31,920       | 54,880    | 57,172    | 64,622    | 73,532    |
| Operating RoEV (%)                                      | 11.0         | 17.4      | 16.0      | 15.57     | 15.47     |
| Per share data, in Rs                                   |              |           |           |           |           |
| EPS   | 5.28         | 5.64      | 6.86      | 7.77      | 8.60      |
| DPS   | 2.0          | 0.6       | 2.4       | 3.1       | 3.4       |
| EVPS  | 220.0        | 247.9     | 288.8     | 330.6     | 378.4     |
| BVPS  | 63.7         | 70.2      | 74.7      | 79.3      | 84.5      |
| EV Op. Profit per share                                 | 22.2         | 38.2      | 39.8      | 45.0      | 51.2      |
| Key Ratio   |              |           |           |           |           |
| Return on Equity (%)                                    | 8.3          | 8.4       | 9.5       | 10.1      | 10.5      |
| Commission expense/TWRP (%)                             | 6.0          | 6.5       | 6.6       | 6.8       | 6.9       |
| Operating expenses/TWRP (%)                             | 13.3         | 16.2      | 15.6      | 15.2      | 15.1      |
| Total expense (% of TWRP)                               | 19.4         | 22.7      | 22.2      | 22.0      | 22.0      |
| Total expense (% of Avg AUM)                            | 2.36         | 2.64      | 2.65      | 2.56      | 2.61      |
|   |              |           |           |           |           |

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Exhibit 36: Max Life - Financial Summary

| Y/E March (Rs mn)  | 2022        | 2023E       | 2024E       | 2025E       | 2026E       |
|--|-------------|-------------|-------------|-------------|-------------|
| Policyholders' account   |             |             |             |             |             |
| Gross written premium  | 224,142     | 253,419     | 287,380     | 326,523     | 372,940     |
| Net earned premium   | 219,870     | 248,818     | 284,506     | 323,257     | 369,211     |
| Investment income  | 87,615      | 61,625      | 102,406     | 121,805     | 143,119     |
| Other income   | 672         | 104         | 0           | 0           | 0           |
| Total revenue  | 308,157     | 310,547     | 386,912     | 445,063     | 512,329     |
| Commission expense   | 14,028      | 16,138      | 19,876      | 22,583      | 25,424      |
| Operating expenses   | 30,192      | 35,808      | 41,798      | 47,167      | 53,873      |
| Benefits cost  | 257,354     | 250,395     | 318,820     | 368,343     | 424,704     |
| Total expense  | 303,994     | 304,550     | 382,800     | 440,715     | 506,994     |
| Surplus/Deficit  | 4,163       | 5,997       | 4,111       | 4,348       | 5,335       |
| Shareholders' account  |             |             |             |             |             |
| Transfer from policyholders' account   | 2,780       | 4,563       | 4,111       | 4,348       | 5,335       |
| Investment income  | 3,204       | 3,143       | 4,318       | 5,481       | 6,048       |
| Expenses   | 1,862       | 2,811       | 1,293       | 1,293       | 1,302       |
| Profit before tax  | 4,170       | 5,046       | 7,346       | 8,781       | 10,327      |
| Tax expense  | 303         | 694         | 1,011       | 1,208       | 1,421       |
| Profit after tax   | 3,867       | 4,352       | 6,335       | 7,572       | 8,906       |
| Balance Sheet  |             |             |             |             |             |
| Sources of Funds   |             |             |             |             |             |
| Shareholders' Funds  | 31,960      | 35,467      | 55,389      | 59,932      | 65,276      |
| Borrowings   | 4,960       | 4,960       | 4,960       | 4,960       | 4,961       |
| Policyholders' Funds: Insurance reserves and provisions                        | 1,019,007   | 1,171,283   | 1,375,429   | 1,609,112   | 1,876,277   |
| Others   | 27,408      | 30,843      | -4,960      | -4,960      | -4,961      |
| Total  | 1,083,335   | 1,242,553   | 1,430,818   | 1,669,044   | 1,941,553   |
| Application of Funds   |             |             |             |             |             |
| Shareholders' Investments  | 51,477      | 55,043      | 85,959      | 93,010      | 101,303     |
| Policyholders' Investments   | 689,187     | 821,021     | 964,120     | 1,127,922   | 1,315,194   |
| Assets Held to Cover Linked Liabilities  | 334,432     | 352,502     | 413,941     | 484,269     | 564,673     |
| Net Current Assets $(C) = (A - B)$   | -1,025      | 1,286       | -47,826     | -53,216     | -59,461     |
| Other Asset  | 9,265       | 12,700      | 14,624      | 17,059      | 19,845      |
| Total  | 1,083,335   | 1,242,553   | 1,430,818   | 1,669,044   | 1,941,553   |
| Embedded Value Account   |             |             |             |             |             |
| Embedded Value   | 141,740     | 162,630     | 208,319     | 246,258     | 290,239     |
| o/w Adjusted Net Worth   | 31,110      | 34,060      | 53,981      | 58,525      | 63,868      |
| o/w Value-in-Force   | 110,630     | 128,570     | 154,337     | 187,733     | 226,371     |
| Annualised Premium Equivalent (APE)  | 55,880      | 62,480      | 69,309      | 79,898      | 92,114      |
| New Business value   | 15,280      | 19,490      | 18,713      | 21,572      | 24,871      |
| New Business Margin (%)  | 27.3        | 31.2        | 27.0        | 27.0        | 27.0        |
| EV Operating Profit  | 22,760      | 31,320      | 32,836      | 39,454      | 45,762      |
| Operating RoEV (%)   | 19.2        | 22.1        | 20.2        | 18.9        | 18.6        |
|  |             |             |             |             |             |
| Key Ratio  |             |             |             |             |             |
| Key Ratio Return on Equity (%)   | 12.5        | 12.9        | 13.9        | 13.1        | 14.2        |
| ,  | 12.5<br>7.0 | 12.9<br>7.1 | 13.9<br>7.9 | 13.1<br>7.9 |             |
| Return on Equity (%)   |             |             |             |             | 7.9         |
| Return on Equity (%) Commission expense/TWRP (%)                               | 7.0         | 7.1         | 7.9         | 7.9         | 7.9<br>16.7 |
| Return on Equity (%)  Commission expense/TWRP (%)  Operating expenses/TWRP (%) | 7.0<br>15.0 | 7.1<br>15.9 | 7.9<br>16.5 | 7.9<br>16.5 | 7.9         |

Exhibit 37: Max Financial (Consolidated) - Financial Summary

| Y/E March (Rs mn)                      | 2022      | 2023      | 2024E     | 2025E     | 2026E     |
|--|-----------|-----------|-----------|-----------|-----------|
| Income statement                       |           |           |           |           |           |
| Max Life Profit before Tax             | 4,170     | 5,046     | 7,346     | 8,781     | 10,327    |
| Holding company expenses net of income | 284       | -226      | 200       | 210       | 221       |
| Profit before Tax                      | 3,887     | 5,272     | 7,146     | 8,571     | 10,107    |
| Tax expense                            | 703       | 753       | 1,011     | 1,208     | 1,421     |
| Profit after Tax                       | 3,184     | 4,519     | 6,135     | 7,362     | 8,686     |
| Minorities                             | 650       | 734       | 1,261     | 1,507     | 1,772     |
| Group Net Income                       | 2,534     | 3,785     | 4,875     | 5,855     | 6,913     |
| Balance Sheet                          |           |           |           |           |           |
| Source of Funds                        |           |           |           |           |           |
| Shareholders' Equity                   | 39,346    | 43,131    | 48,006    | 53,861    | 60,774    |
| Minorities                             | 5,503     | 10,637    | 16,611    | 17,974    | 19,576    |
| Financial Liabilities                  | 1,124,176 | 1,112,718 | 1,306,658 | 1,528,656 | 1,782,463 |
| Non-financial Liabilities              | 8,461     | 133,023   | 166,703   | 191,671   | 221,023   |
| Total                                  | 1,177,486 | 1,299,509 | 1,537,977 | 1,792,163 | 2,083,836 |
| Application of Funds                   |           |           |           |           |           |
| Investments                            | 1,149,688 | 1,173,524 | 1,378,061 | 1,612,191 | 1,879,867 |
| Other Financial Assets                 | 2,361     | 84,766    | 120,186   | 132,936   | 147,748   |
| Cash and Bank balance                  | 5,689     | 10,218    | 11,767    | 13,726    | 15,967    |
| Non-financial Assets                   | 19,747    | 31,000    | 27,964    | 33,310    | 40,255    |
| Total                                  | 1,177,486 | 1,299,509 | 1,537,977 | 1,792,163 | 2,083,836 |
| No. Of shares outstanding (mn)         | 345.1     | 345.1     | 345.1     | 345.1     | 345.1     |
| Weighted average number of shares (mn) | 345.1     | 345.1     | 345.1     | 345.1     | 345.1     |
| Weighted average diluted shares (mn)   | 345.1     | 345.1     | 345.1     | 345.1     | 345.1     |
| Return on Equity (%)                   | 6.96      | 9.18      | 10.70     | 11.50     | 12.06     |
| BVPS (Rs)                              | 114.0     | 125.0     | 139.1     | 156.1     | 176.1     |
| Basic EPS (Rs)                         | 7.34      | 10.97     | 14.13     | 16.97     | 20.03     |
| Diluted EPS (Rs)                       | 7.34      | 10.97     | 14.13     | 16.97     | 20.03     |

Exhibit 38: SBI Life - Financial Summary

| Y/E March (Rs mn)                                       | 2022         | 2023         | 2024E        | 2025E        | 2026E        |
|---|--------------|--------------|--------------|--------------|--------------|
| Policyholders' account                                  |              |              |              |              |              |
| Gross written premium                                   | 587,596      | 673,156      | 779,994      | 889,792      | 1,012,870    |
| Net earned premium                                      | 584,323      | 665,810      | 772,194      | 880,894      | 1,002,742    |
| Investment income                                       | 235,680      | 132,601      | 255,432      | 304,553      | 360,642      |
| Other income  | 10,270       | 17,573       | 12,452       | 8,867        | 6,358        |
| Total revenue   | 830,272      | 815,985      | 1,040,078    | 1,194,313    | 1,369,741    |
| Commission expense                                      | 21,583       | 30,625       | 35,518       | 40,518       | 46,122       |
| Operating expenses                                      | 29,745       | 34,095       | 43,403       | 49,513       | 56,362       |
| Benefits cost   | 751,017      | 712,906      | 926,913      | 1,070,557    | 1,232,602    |
| Total expense   | 811,434      | 787,422      | 1,017,048    | 1,173,380    | 1,349,648    |
| Surplus/Deficit   | 18,838       | 28,562       | 23,030       | 20,934       | 20,094       |
| Shareholders' account                                   |              |              |              |              |              |
| Transfer from policyholders' account                    | 17,324       | 27,072       | 22,030       | 19,934       | 19,093       |
| Investment income                                       | 9,830        | 7,945        | 11,250       | 12,795       | 14,618       |
| Expenses  | 11,601       | 17,440       | 12,362       | 8,817        | 6,352        |
| Profit before tax                                       | 15,607       | 17,584       | 21,158       | 24,182       | 27,630       |
| Tax expense   | 548          | 379          | 741          | 846          | 967          |
| Profit after tax  | 15,060       | 17,206       | 20,417       | 23,335       | 26,663       |
| Balance Sheet   |              |              |              |              |              |
| Sources of Funds  |              |              |              |              |              |
| Shareholders' Funds                                     | 116,223      | 130,175      | 147,497      | 168,331      | 192,491      |
| Policyholders' Funds: Insurance reserves and provisions | 2,555,913    | 2,954,263    | 3,537,006    | 4,202,578    | 4,962,392    |
| Others  | 9,936        | 11,427       | 13,713       | 16,455       | 19,747       |
| Total   | 2,682,072    | 3,095,866    | 3,698,216    | 4,387,364    | 5,174,629    |
| Application of Funds                                    |              |              |              |              |              |
| Shareholders' Investments                               | 100,758      | 112,087      | 127,003      | 144,941      | 165,744      |
| Policyholders' Investments                              | 1,121,307    | 1,298,702    | 1,554,878    | 1,847,465    | 2,181,481    |
| Assets Held to Cover Linked Liabilities                 | 1,426,253    | 1,632,555    | 1,954,585    | 2,322,386    | 2,742,267    |
| Total   | 2,682,072    | 3,095,866    | 3,698,216    | 4,387,364    | 5,174,629    |
| Embedded Value Account                                  |              |              |              |              |              |
| Embedded Value  | 396,269      | 460,369      | 550,511      | 658,974      | 783,209      |
| o/w Adjusted Net Worth                                  | 124,192      | 139,253      | 161,497      | 182,331      | 206,491      |
| o/w Value-in-Force                                      | 272,077      | 321,116      | 389,013      | 476,644      | 576,718      |
| Annualised Premium Equivalent (APE)                     | 143,000      | 168,100      | 194,810      | 219,423      | 246,350      |
| New Business value                                      | 37,000       | 50,700       | 55,526       | 62,467       | 70,823       |
| New Business Margin (%)                                 | 25.9         | 30.1         | 28.5         | 28.5         | 28.7         |
| EV Operating Profit                                     | 56,700       | 90,440       | 97,142       | 110,464      | 126,235      |
| Operating RoEV (%)                                      | 16.4         | 22.8         | 21.1         | 20.1         | 19.2         |
| Per share data, in INR                                  |              |              |              |              |              |
| EPS   | 15.06        | 17.19        | 20.40        | 23.32        | 26.65        |
| DPS   | 2.0          | 2.5          | 2.5          | 2.5          | 2.5          |
| EVPS  | 396.2        | 460.1        | 550.2        | 658.6        | 782.7        |
| BVPS  | 116.2        | 130.1        | 147.4        | 168.2        | 192.3        |
| EV Op. Profit per share                                 | 56.7         | 90.4         | 97.1         | 110.4        | 126.2        |
| Key Ratio   | 33           | 33           | 27.2         |              | 12312        |
| Return on Equity (%)                                    | 13.7         | 14.0         | 14.7         | 14.8         | 14.8         |
| Commission expense/TWRP (%)                             | 4.6          | 5.7          | 5.7          | 5.7          | 5.7          |
| Operating expenses/TWRP (%)                             | 6.4          | 6.4          | 6.9          | 6.9          | 7.0          |
| operating expenses/ (WINF (70)                          |              |              |              |              |              |
| Total expense (% of TWPP)                               | 11 0         | 1 / 1        |              |              |              |
| Total expense (% of TWRP)  Total expense (% of Avg AUM) | 11.0<br>2.10 | 12.1<br>2.25 | 12.6<br>2.34 | 12.6<br>2.24 | 12.7<br>2.15 |

Exhibit 39: ICICIGI - Financial Summary

| Policyholder Account<br>(Y/E Mar, Rs mn) | FY22     | FY23     | FY24E     | FY25E     | FY26E    |
|--|----------|----------|-----------|-----------|----------|
| Gross Direct Premium Income              | 179,769  | 210,251  | 248,697   | 285,753   | 329,037  |
| Gross Written Premium (GWP)              | 185,624  | 217,718  | 257,530.2 | 295,901.8 | 340,723  |
| Net Written Premium (NWP)                | 134,896  | 155,395  | 190,584   | 220,943   | 255,487  |
| Net Earned Premium (NEP)                 | 130,321  | 148,229  | 180,567   | 209,506   | 235,031  |
| Net incurred claims                      | 97,819   | 107,257  | 130,731   | 149,301   | 166,355  |
| Net commission expense                   | 6,339    | 4,722    | 24,038    | 27,773    | 31,891   |
| Operating expense                        | 39,201   | 45,148   | 35,068    | 40,212    | 44,710   |
| Total Expense                            | 143,359  | 157,126  | 189,837   | 217,286   | 242,955  |
| Underwriting result                      | -13,038  | -8,898   | -9,270    | -7,780    | -7,925   |
| Investment income                        | 22,908   | 23,212   | 29,442    | 33,107    | 37,419   |
| Insurance result                         | 9,870    | 14,314   | 20,172    | 25,327    | 29,495   |
| Other income                             | 373      | 601      | 601       | 602       | 601      |
| Operating profit                         | 10,243   | 14,916   | 20,774    | 25,928    | 30,096   |
| Shareholder Account                      | ·        | -        | ·         |           | -        |
| (Y/E Mar, Rs mn)                         | FY22     | FY23     | FY24E     | FY25E     | FY26E    |
| Operating profit                         | 10,243   | 14,916   | 20,774    | 25,928    | 30,096   |
| Investment income                        | 7,032    | 7,317    | 8,434     | 9,635     | 11,071   |
| Other income                             | 30       | 439      | 150       | 150       | 150      |
| Expenses and provisions                  | 8,166    | 10,454   | 7,424     | 5,791     | 4,578    |
| Profit before tax                        | 16,835   | 21,125   | 28,614    | 34,932    | 40,496   |
| Tax expense                              | 4,125    | 3,835    | 7,202     | 8,792     | 10,193   |
| Profit after Tax                         | 12,710   | 17,291   | 21,411.5  | 26,139.5  | 30,303   |
| Balance Sheet                            | 12,710   | 17,231   | 21,411.0  | 20,133.3  | 30,303   |
|  | EV22     | EV22     | EV24E     | EVAFE     | FV2CE    |
| (Y/E Mar, Rs mn)                         | FY22     | FY23     | FY24E     | FY25E     | FY26E    |
| Source of Funds                          | 01.007   | 102.022  | 110.441   | 120 212   | 150.604  |
| Net worth                                | 91,097   | 103,923  | 119,441   | 138,213   | 158,694  |
| Fair value gains                         | 3,593    | 2,133    | 7,500     | 8,250     | 9,075    |
| Net worth including fair value gains     | 94,690   | 106,056  | 126,941   | 146,463   | 167,769  |
| Borrowings                               | 2,550    | 350      | 350       | 350       | 350      |
| Total                                    | 97,240   | 106,406  | 127,291   | 146,813   | 168,119  |
| Application of Funds                     |          |          |           |           |          |
| Shareholder Investments                  | 89,179   | 98,583   | 114,928   | 132,114   | 151,747  |
| Policyholder Investments                 | 298,684  | 333,221  | 388,468   | 446,556   | 512,918  |
| Other Assets                             | 9,231    | 8,293    | 8,293     | 8,293     | 8,293    |
| Cash & Bank Balances                     | 2,926    | 2,031    | 2,031     | 2,031     | 2,031    |
| Other current assets                     | 108,463  | 108,734  | 145,118   | 168,568   | 196,390  |
| Current liabilities                      | 330,668  | 356,587  | 426,465   | 490,008   | 564,231  |
| Provisions                               | 80,575   | 87,865   | 105,083   | 120,740   | 139,029  |
| Net Current Assets                       | -299,854 | -333,687 | -384,399  | -440,149  | -504,839 |
| Total                                    | 97,240   | 106,411  | 127,291   | 146,813   | 168,119  |
| Key ratios                               |          |          |           |           |          |
| (Y/E Mar, %)                             | FY22     | FY23     | FY24E     | FY25E     | FY26E    |
| Retention ratio                          | 72.7     | 71.4     | 74.0      | 74.7      | 75.0     |
| Incurred claims ratio                    | 75.1     | 72.4     | 72.4      | 71.3      | 70.8     |
| Net commission ratio                     | 4.7      | 3.0      | 12.6      | 12.6      | 12.5     |
| Expense ratio                            | 29.1     | 29.1     | 18.4      | 18.2      | 17.5     |
| Combined ratio                           | 108.8    | 104.5    | 103.4     | 102.0     | 100.8    |
| Net investment yield                     | 8.6      | 7.4      | 8.1       | 7.9       | 7.8      |
| Return on equity                         | 15.4     | 17.7     | 19.2      | 20.3      | 20.4     |
| NWP/Net worth                            | 148.1    | 149.5    | 159.6     | 159.9     | 161.0    |
| Investment leverage                      | 4.2      | 4.2      | 4.2       | 4.2       | 4.2      |
|  | ••=      |          | •••=      |           |          |

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Exhibit 40: Star Health - Financial Summary

| Policyholder Account<br>(Y/E Mar, Rs mn) | FY22    | FY23    | FY24E   | FY25E    | FY26E    |
|--|---------|---------|---------|----------|----------|
| Gross Direct Premium (GDPI)              | 114,635 | 129,525 | 152,801 | 183,474  | 220,168  |
| Gross Written Premium (GWP)              | 114,635 | 129,525 | 152,801 | 183,474  | 220,168  |
| Net Written Premium (NWP)                | 108,095 | 123,196 | 144,576 | 173,569  | 208,283  |
| Net Earned Premium (NEP)                 | 98,092  | 112,616 | 133,609 | 158,900  | 188,757  |
| Net incurred claims                      | 85,400  | 73,204  | 88,096  | 103,804  | 122,375  |
| Net commission expense                   | 14,922  | 16,828  | 20,511  | 24,623   | 29,547   |
| Operating expense                        | 18,385  | 20,538  | 23,741  | 27,807   | 33,161   |
| Total Expense                            | 118,707 | 110,570 | 132,348 | 156,235  | 185,083  |
| Underwriting result                      | -20,616 | 2046    | 1261    | 2666     | 3673     |
| Investment income                        | 4,796   | 5,014   | 6,047   | 7,516    | 9,210    |
| Insurance result                         | -15,820 | 7,060   | 7,308   | 10,181   | 12,883   |
| Operating profit                         | -15,820 | 7,060   | 7,308   | 10,181   | 12,883   |
| Shareholder Account                      | 47.7%   | -144.6% | 3.5%    | 39.3%    | 26.5%    |
| (Y/E Mar, Rs mn)                         | FY22    | FY23    | FY24E   | FY25E    | FY26E    |
| Operating profit                         | -15,820 | 7,060   | 7,308   | 10,181   | 12,883   |
| Investment income                        | 3,133   | 3,331   | 4,115   | 4,372    | 4,716    |
| Other income                             | 81      | 57      | 0       | 0        | 0        |
| Expenses and provisions                  | 1,360   | 2,185   | 600     | 600      | 600      |
| Profit before tax                        | -13,967 | 8,264   | 10,824  | 13,953   | 17,000   |
| Tax expense                              | -3,560  | 2,078   | 2,722   | 3,509    | 4,275    |
| Profit after Tax                         | -10,407 | 6,186   | 8,102   | 10,445   | 12,725   |
| Balance Sheet                            |         |         |         |          |          |
| (Y/E Mar, Rs mn)                         | FY22    | FY23    | FY24E   | FY25E    | FY25E    |
| Source of Funds                          |         |         |         |          |          |
| Shareholders fund                        | 63,693  | 65,656  | 65,681  | 71,159   | 80,963   |
| Fair value gains                         | 267     | 234     | 0       | 0        | 0        |
| Borrowings                               | 7,200   | 4,700   | 4,700   | 4,700    | 4,700    |
| Total                                    | 71,159  | 70,589  | 70,381  | 75,859   | 85,663   |
| Application of Funds                     |         |         |         |          |          |
| Investments                              | 113,734 | 133,921 | 154,778 | 175,712  | 205,840  |
| Shareholders                             | 44,939  | 53,459  | 62,465  | 60,687   | 68,530   |
| Policyholders                            | 68,796  | 80,462  | 92,312  | 115,025  | 137,310  |
| Other Assets                             | 8,938   | 6,802   | 4,136   | 1,228    | 1,289    |
| Cash & Bank Balances                     | 5,635   | 3,094   | 4,405   | 10,380   | 12,238   |
| Other current assets                     | 6,828   | 8,444   | 10,133  | 12,160   | 14,591   |
| Current liabilities                      | 19,607  | 20,301  | 23,008  | 25,675   | 30,824   |
| Provisions                               | 62,022  | 72,687  | 83,276  | 97,945   | 117,472  |
| Net Current Assets                       | -69,165 | -81,451 | -91,747 | -101,080 | -121,466 |
| Accumulated losses                       | 17,652  | 11,316  | 3,214   | 0        | 0        |
| Total                                    | 71,159  | 70,589  | 70,381  | 75,859   | 85,663   |
| Net worth                                | 46,041  | 54,339  | 62,467  | 71,159   | 80,963   |

| Key ratios              |       |      |       |       |       |
|-------------------------|-------|------|-------|-------|-------|
| (Y/E Mar, %)            | FY22  | FY23 | FY24E | FY25E | FY25E |
| Retention ratio         | 94.3  | 95.1 | 94.6  | 94.6  | 94.6  |
| Incurred claims ratio   | 87.1  | 65.0 | 65.9  | 65.3  | 64.8  |
| Net commission ratio    | 13.8  | 13.7 | 14.2  | 14.2  | 14.2  |
| Expense ratio           | 17.0  | 16.7 | 16.4  | 16.0  | 15.9  |
| Combined ratio          | 117.9 | 95.3 | 96.5  | 95.5  | 94.9  |
| Net investment yield    | 8.7   | 6.7  | 7.0   | 7.2   | 7.3   |
| GWP/Net worth           | 1.8   | 2.0  | 2.3   | 2.6   | 2.7   |
| NWP/Net worth           | 1.7   | 1.9  | 2.2   | 2.4   | 2.6   |
| Return on Equity        | -25.7 | 12.3 | 13.9  | 15.6  | 16.7  |
| Solvency ratio          | 167   | 214  | 208   | 204   | 193   |
| Investment leverage (x) | 2.5   | 2.5  | 2.4   | 2.3   | 2.4   |

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## HDFC LIFE INSURANCE

#### **RECOMMENDATION HISTORY - DETAILS**

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 28-Dec-23 | 648                    | 740      | Add    | Avinash Singh |
| 18-Dec-23 | 672                    | 740      | Add    | Avinash Singh |
| 07-Dec-23 | 678                    | 740      | Add    | Avinash Singh |
| 30-Nov-23 | 691                    | 740      | Add    | Avinash Singh |
| 30-Nov-23 | 691                    | 740      | Buy    | Avinash Singh |
| 07-Nov-23 | 622                    | 740      | Buy    | Avinash Singh |
| 14-Oct-23 | 625                    | 740      | Buy    | Avinash Singh |
| 09-Oct-23 | 615                    | 740      | Buy    | Avinash Singh |
| 04-Oct-23 | 626                    | 740      | Buy    | Avinash Singh |
| 08-Sep-23 | 657                    | 740      | Buy    | Avinash Singh |
| 21-Aug-23 | 625                    | 740      | Buy    | Avinash Singh |
| 09-Aug-23 | 646                    | 740      | Buy    | Avinash Singh |
| 22-Jul-23 | 647                    | 740      | Buy    | Avinash Singh |
| 09-Jul-23 | 658                    | 740      | Buy    | Avinash Singh |
| 10-Jun-23 | 582                    | 650      | Buy    | Avinash Singh |
| 01-Jun-23 | 582                    | 650      | Buy    | Avinash Singh |
| 16-May-23 | 560                    | 650      | Buy    | Avinash Singh |
| 27-Apr-23 | 518                    | 650      | Buy    | Avinash Singh |
| 23-Apr-23 | 513                    | 650      | Buy    | Avinash Singh |
| 21-Apr-23 | 513                    | 550      | Hold   | Avinash Singh |
| 03-Apr-23 | 504                    | 550      | Hold   | Avinash Singh |
| 28-Mar-23 | 490                    | 550      | Hold   | Avinash Singh |
| 09-Mar-23 | 491                    | 560      | Hold   | Avinash Singh |

## **RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

Source: Company, Emkay Research

## ICICI PRU LIFE RECOMMENDATION HISTORY - DETAILS

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 28-Dec-23 | 530                    | 610      | Add    | Avinash Singh |
| 18-Dec-23 | 521                    | 610      | Add    | Avinash Singh |
| 07-Dec-23 | 547                    | 610      | Add    | Avinash Singh |
| 30-Nov-23 | 563                    | 610      | Add    | Avinash Singh |
| 07-Nov-23 | 538                    | 610      | Hold   | Avinash Singh |
| 18-Oct-23 | 521                    | 610      | Hold   | Avinash Singh |
| 09-Oct-23 | 544                    | 660      | Buy    | Avinash Singh |
| 04-Oct-23 | 558                    | 660      | Buy    | Avinash Singh |
| 08-Sep-23 | 557                    | 660      | Buy    | Avinash Singh |
| 21-Aug-23 | 538                    | 660      | Buy    | Avinash Singh |
| 09-Aug-23 | 578                    | 660      | Buy    | Avinash Singh |
| 18-Jul-23 | 575                    | 660      | Buy    | Avinash Singh |
| 09-Jul-23 | 573                    | 625      | Buy    | Avinash Singh |
| 10-Jun-23 | 495                    | 550      | Buy    | Avinash Singh |
| 01-Jun-23 | 478                    | 550      | Buy    | Avinash Singh |
| 16-May-23 | 434                    | 550      | Buy    | Avinash Singh |
| 21-Apr-23 | 444                    | 550      | Buy    | Avinash Singh |
| 03-Apr-23 | 438                    | 530      | Buy    | Avinash Singh |
| 28-Mar-23 | 422                    | 530      | Buy    | Avinash Singh |
| 09-Mar-23 | 398                    | 510      | Buy    | Avinash Singh |
| 07-Feb-23 | 426                    | 510      | Buy    | Avinash Singh |
| 06-Feb-23 | 429                    | 510      | Buy    | Avinash Singh |

### **RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

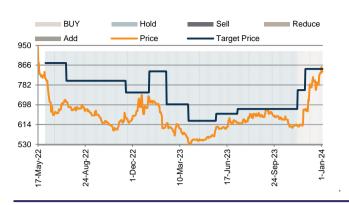
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#### **RECOMMENDATION HISTORY - DETAILS**

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 28-Dec-23 | 827                    | 850      | Buy    | Avinash Singh |
| 18-Dec-23 | 802                    | 850      | Buy    | Avinash Singh |
| 07-Dec-23 | 785                    | 850      | Buy    | Avinash Singh |
| 30-Nov-23 | 680                    | 850      | Buy    | Avinash Singh |
| 28-Nov-23 | 674                    | 850      | Buy    | Avinash Singh |
| 12-Nov-23 | 608                    | 760      | Buy    | Avinash Singh |
| 09-Oct-23 | 635                    | 680      | Hold   | Avinash Singh |
| 09-Oct-23 | 635                    | 680      | Hold   | Avinash Singh |
| 04-Oct-23 | 637                    | 680      | Hold   | Avinash Singh |
| 08-Sep-23 | 674                    | 680      | Hold   | Avinash Singh |
| 21-Aug-23 | 652                    | 680      | Hold   | Avinash Singh |
| 11-Aug-23 | 660                    | 680      | Hold   | Avinash Singh |
| 09-Aug-23 | 644                    | 680      | Hold   | Avinash Singh |
| 09-Jul-23 | 623                    | 680      | Hold   | Avinash Singh |
| 10-Jun-23 | 602                    | 660      | Hold   | Avinash Singh |
| 25-May-23 | 604                    | 660      | Hold   | Avinash Singh |
| 16-May-23 | 568                    | 630      | Hold   | Avinash Singh |
| 21-Apr-23 | 548                    | 630      | Hold   | Avinash Singh |
| 03-Apr-23 | 545                    | 630      | Hold   | Avinash Singh |
| 28-Mar-23 | 537                    | 630      | Hold   | Avinash Singh |
| 09-Mar-23 | 599                    | 700      | Hold   | Avinash Singh |
| 10-Feb-23 | 620                    | 700      | Hold   | Avinash Singh |
| 07-Feb-23 | 603                    | 840      | Hold   | Avinash Singh |

## **RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

Source: Company, Emkay Research

## MAX FINANCIAL

## **RECOMMENDATION HISTORY - DETAILS**

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 28-Dec-23 | 951                    | 1,090    | Add    | Avinash Singh |
| 18-Dec-23 | 973                    | 1,090    | Add    | Avinash Singh |
| 07-Dec-23 | 1,032                  | 1,090    | Add    | Avinash Singh |
| 30-Nov-23 | 1,019                  | 1,090    | Add    | Avinash Singh |
| 07-Nov-23 | 914                    | 1,090    | Buy    | Avinash Singh |
| 01-Nov-23 | 884                    | 1,090    | Buy    | Avinash Singh |
| 09-Oct-23 | 896                    | 1,100    | Buy    | Avinash Singh |
| 04-Oct-23 | 884                    | 1,100    | Buy    | Avinash Singh |
| 08-Sep-23 | 936                    | 1,100    | Buy    | Avinash Singh |
| 21-Aug-23 | 873                    | 1,100    | Buy    | Avinash Singh |
| 10-Aug-23 | 855                    | 1,100    | Buy    | Avinash Singh |
| 09-Aug-23 | 790                    | 950      | Buy    | Avinash Singh |
| 09-Jul-23 | 802                    | 950      | Buy    | Avinash Singh |
| 10-Jun-23 | 686                    | 870      | Buy    | Avinash Singh |
| 01-Jun-23 | 703                    | 870      | Buy    | Avinash Singh |
| 16-May-23 | 682                    | 870      | Buy    | Avinash Singh |
| 15-May-23 | 672                    | 870      | Buy    | Avinash Singh |
| 21-Apr-23 | 624                    | 850      | Buy    | Avinash Singh |
| 03-Apr-23 | 634                    | 850      | Buy    | Avinash Singh |
| 28-Mar-23 | 609                    | 850      | Buy    | Avinash Singh |
| 09-Mar-23 | 675                    | 880      | Buy    | Avinash Singh |
| 07-Feb-23 | 714                    | 880      | Buy    | Avinash Singh |
|           |                        |          |        |               |

## **RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

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## ICICI LOMBARD RECOMMENDATION HISTORY - DETAILS

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 12-Dec-23 | 1,455                  | 1,650    | Add    | Avinash Singh |
| 08-Dec-23 | 1,449                  | 1,650    | Add    | Avinash Singh |
| 30-Nov-23 | 1,480                  | 1,650    | Add    | Avinash Singh |
| 19-Oct-23 | 1,372                  | 1,650    | Buy    | Avinash Singh |
| 18-Oct-23 | 1,359                  | 1,490    | Buy    | Avinash Singh |
| 05-Oct-23 | 1,297                  | 1,490    | Buy    | Avinash Singh |
| 04-Oct-23 | 1,303                  | 1,490    | Buy    | Avinash Singh |
| 18-Jul-23 | 1,352                  | 1,490    | Buy    | Avinash Singh |
| 09-Jul-23 | 1,338                  | 1,400    | Buy    | Avinash Singh |
| 19-Apr-23 | 1,076                  | 1,400    | Buy    | Avinash Singh |
| 03-Apr-23 | 1,080                  | 1,490    | Buy    | Avinash Singh |
| 29-Mar-23 | 1,073                  | 1,490    | Buy    | Avinash Singh |
| 06-Feb-23 | 1,134                  | 1,490    | Buy    | Avinash Singh |
| 18-Jan-23 | 1,200                  | 1,490    | Buy    | Avinash Singh |
| 17-Jan-23 | 1,249                  | 1,490    | Buy    | Avinash Singh |
| 05-Jan-23 | 1,277                  | 1,490    | Buy    | Avinash Singh |
| 03-Jan-23 | 1,268                  | 1,470    | Buy    | Avinash Singh |
| 19-Oct-22 | 1,138                  | 1,470    | Buy    | Avinash Singh |
| 29-Sep-22 | 1,166                  | 1,470    | Buy    | Avinash Singh |
| 22-Sep-22 | 1,195                  | 1,470    | Buy    | Avinash Singh |
| 05-Sep-22 | 1,262                  | 1,470    | Buy    | Avinash Singh |

Source: Company, Emkay Research

## **RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

## STAR HEALTH RECOMMENDATION HISTORY - DETAILS

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 28-Dec-23 | 540                    | 510      | Reduce | Avinash Singh |
| 30-Nov-23 | 578                    | 510      | Reduce | Avinash Singh |
| 01-Nov-23 | 548                    | 510      | Sell   | Avinash Singh |
| 18-Oct-23 | 592                    | 705      | Buy    | Avinash Singh |
| 05-Oct-23 | 595                    | 705      | Buy    | Avinash Singh |
| 04-Oct-23 | 589                    | 705      | Buy    | Avinash Singh |
| 29-Jul-23 | 622                    | 705      | Buy    | Avinash Singh |
| 09-Jul-23 | 603                    | 685      | Buy    | Avinash Singh |
| 29-Apr-23 | 591                    | 685      | Buy    | Avinash Singh |
| 03-Apr-23 | 527                    | 670      | Buy    | Avinash Singh |
| 30-Mar-23 | 527                    | 670      | Buy    | Avinash Singh |
| 06-Feb-23 | 523                    | 670      | Buy    | Avinash Singh |
| 01-Feb-23 | 502                    | 670      | Buy    | Avinash Singh |
| 17-Jan-23 | 566                    | 830      | Buy    | Avinash Singh |
| 05-Jan-23 | 585                    | 830      | Buy    | Avinash Singh |
| 03-Jan-23 | 584                    | 860      | Buy    | Avinash Singh |
| 10-Nov-22 | 699                    | 860      | Buy    | Avinash Singh |
| 29-Sep-22 | 708                    | 945      | Buy    | Avinash Singh |
| 22-Sep-22 | 712                    | 945      | Buy    | Avinash Singh |
| 05-Sep-22 | 758                    | 945      | Buy    | Avinash Singh |
| 24-Aug-22 | 720                    | 945      | Buy    | Avinash Singh |
| 31-Jul-22 | 747                    | 945      | Buy    | Avinash Singh |

Source: Company, Emkay Research

#### **RECOMMENDATION HISTORY - TREND** BUY ■ Hold ■ Sell Reduce Add Price Target Price 1150 1014 878 742 606 470 14-Apr-22 17-Aug-22 24-Apr-23 27-Aug-23

Source: Company, Bloomberg, Emkay Research

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## SBI LIFE RECOMMENDATION HISTORY - DETAILS

| Date      | Closing<br>Price (INR) | TP (INR) | Rating | Analyst       |
|-----------|------------------------|----------|--------|---------------|
| 28-Dec-23 | 1,435                  | 1,690    | Buy    | Avinash Singh |
| 18-Dec-23 | 1,447                  | 1,690    | Buy    | Avinash Singh |
| 07-Dec-23 | 1,456                  | 1,690    | Buy    | Avinash Singh |
| 30-Nov-23 | 1,435                  | 1,690    | Buy    | Avinash Singh |
| 07-Nov-23 | 1,341                  | 1,690    | Buy    | Avinash Singh |
| 29-Oct-23 | 1,303                  | 1,690    | Buy    | Avinash Singh |
| 09-Oct-23 | 1,277                  | 1,690    | Buy    | Avinash Singh |
| 04-Oct-23 | 1,271                  | 1,690    | Buy    | Avinash Singh |
| 13-Sep-23 | 1,346                  | 1,690    | Buy    | Avinash Singh |
| 08-Sep-23 | 1,341                  | 1,560    | Buy    | Avinash Singh |
| 21-Aug-23 | 1,279                  | 1,560    | Buy    | Avinash Singh |
| 09-Aug-23 | 1,349                  | 1,560    | Buy    | Avinash Singh |
| 26-Jul-23 | 1,293                  | 1,560    | Buy    | Avinash Singh |
| 09-Jul-23 | 1,294                  | 1,520    | Buy    | Avinash Singh |
| 10-Jun-23 | 1,232                  | 1,375    | Buy    | Avinash Singh |
| 01-Jun-23 | 1,208                  | 1,375    | Buy    | Avinash Singh |
| 16-May-23 | 1,181                  | 1,375    | Buy    | Avinash Singh |
| 27-Apr-23 | 1,137                  | 1,375    | Buy    | Avinash Singh |
| 21-Apr-23 | 1,107                  | 1,360    | Buy    | Avinash Singh |
| 03-Apr-23 | 1,104                  | 1,360    | Buy    | Avinash Singh |
| 28-Mar-23 | 1,091                  | 1,360    | Buy    | Avinash Singh |
| 09-Mar-23 | 1,097                  | 1,400    | Buy    | Avinash Singh |
| 07-Feb-23 | 1,132                  | 1,400    | Buy    | Avinash Singh |
| 06-Feb-23 | 1,138                  | 1,400    | Buy    | Avinash Singh |
| 02-Feb-23 | 1,108                  | 1,400    | Buy    | Avinash Singh |
| 22-Jan-23 | 1,296                  | 1,680    | Buy    | Avinash Singh |
| 10-Jan-23 | 1,303                  | 1,630    | Buy    | Avinash Singh |
| 05-Jan-23 | 1,268                  | 1,630    | Buy    | Avinash Singh |
| 03-Jan-23 | 1,268                  | 1,675    | Buy    | Avinash Singh |
| 08-Dec-22 | 1,267                  | 1,675    | Buy    | Avinash Singh |

Source: Company, Emkay Research

## RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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